

# Unleash high- performance to accelerate outcomes

How OpenText and SAP unify data and content  
to cut complexity, assure compliance, and  
accelerate your business in the cloud



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# The pressure for high performance can't be ignored

Technology should be the engine of growth, but too often it becomes a bottleneck. Systems are fragmented. Compliance lags behind shifting complex rules. Employees wrestle with digital friction. Leaders demand technology that **performs smarter, simpler, and more efficiently**.

Together, SAP® and OpenText™ are the catalyst for high performance, accelerating business outcomes by increasing operational efficiency, assuring regulatory compliance, and delivering exceptional user experiences.

Learn how OpenText and SAP solutions help organizations run with **control, confidence, and clarity**.



**OpenText solutions for SAP achieve:  
351% 3-year ROI and \$9.3 million annual savings.<sup>1</sup>**

1 IDC Research Inc., *Business Value White Paper*, sponsored by SAP and OpenText, July 2024

# Control: Streamlined power for faster, scalable operations

The joint solutions from OpenText and SAP help enterprises run more efficiently while maintaining high performance. Together, they combine SAP's expertise in structured processes with OpenText's best-in-class unstructured content management, so everything works as one. By creating a single source of truth that unites data and content, this partnership reduces complexity, streamlines processes, and provides the trusted foundation for AI. This cloud-first approach helps eliminate silos, reduce migration scope, and gives IT control to scale with confidence, freeing them up to focus on innovation.



Organizations today are immersed in an overwhelming volume of data, with **70% to 90% of it being unstructured**. This data encompasses documents, emails, images, audio, and video files. It is growing rapidly, often at a rate of **40% to 60% per year**.<sup>2</sup>

2 Gartner: *Governing Unstructured Data for AI Readiness: A Strategic Roadmap*, August 14, 2025

## Turned quick wins into enterprise-wide control and saved \$500,000

The global leader in lawn and garden products:

- Eliminated legacy license fees
- Enabled a fully searchable document archive
- Strengthened audit trail and compliance

**“Once we had shown the quick wins, more departments wanted to come on board, and we’re already looking at other business units where OpenText Core Content Management and OpenText Core Capture can add value.”**

Mani Velayudhan, Director of SAP Operations, [ScottsMiracle-Gro](#)



## Archived 20 million records, controlling 24/7 availability and costs

A leading global wind turbine manufacturer:

- Securely archived **9TB** of data to the cloud
- Achieved cost savings of at least **€23,000** a year on rising data center costs
- Freed IT staff to support digital transformation

**“We have trusted OpenText Core Archive for SAP Solutions to support ENERCON’s mission-critical document archiving needs for more than 15 years, and we look forward to building on those successes in the OpenText Cloud.”**

Malte Coordes, IT Engineer, [ENERCON IT Service GmbH](#) ↗



# Confidence: Built-in assurance with governance by design

OpenText and SAP solutions are designed with built-in compliance and governance, allowing organizations to operate globally with confidence. These solutions provide a single foundation for global compliance, with lifecycle controls and records management that adapt to evolving global regulations. This built-in assurance means compliance is constant and never in question, even in the most complex environments. Together, OpenText and SAP help you run confidently in the cloud with resilience by addressing global regulatory needs like GDPR, SOX, and industry-specific mandates.



**85% of organizations state that compliance requirements have become more complex over the past three years. 82% plan to invest more in technology to drive compliance activities.<sup>3</sup>**

3 PwC's Global Compliance Survey 2025, February 26, 2025



Dairy Farmers of America

**Reached 10x greater system reliability and met security requirements with confidence**

A national milk marketing cooperative:

- Transitioned to a centralized and secure digital platform
- Freed up time for IT innovation
- Replaced time-consuming paper processes

**“As a major food producer, we have stringent information security requirements—and OpenText has always provided robust solutions that meet our rigorous business controls.”**

Debra Schmitz, Director of IT, [DFA](#)



## Boosted AP operations confidence while archiving 60,000 invoices annually

A leading South African bank:

- Eliminated infrastructure management complexity
- Boosted scalability and enabled innovation
- Controlled costs predicted S/4HANA memory use

**“Although clients never see our back-office solutions, they play a vital role in enabling us to pass audits, address supplier enquiries and pay invoices. For the past three years, OpenText and SAP solutions have helped us to streamline our AP process.”**

Werner Carstens, SAP Architect, [Capitec](#) ↗



# Clarity: Effortless visibility to keep information flowing

By uniting SAP processes with OpenText content management, the user experience becomes human-centered, flexible, and clear. Delivering AI-ready content in the flow of work, directly in SAP applications, helps reduce manual effort, eliminates handoffs, and ensures structured and unstructured information work seamlessly together. This shift from friction to flow empowers employees with quicker access to information and enables faster, smarter decisions.



**97% of enterprises report digital friction, and 66% say they've lost business opportunities due to slow access to information.<sup>4</sup>**

4 Foundry (commissioned by OpenText), *Digital Friction MarketPulse Survey*, September 2024



## Achieved process clarity across 80 million documents

One of Europe's largest retailers:

- Digitized **one million** documents per year in store
- Boosted staff productivity with digital workflows
- Enabled effective international collaboration



**“Using the OpenText solutions integrated with SAP Retail, we’re now digitizing one million documents per year directly in our retail stores. Automating document capture and management saves us a lot of time, eliminates business process delays and cuts down our CO2 emissions.”**

Keßler, Product Manager IT Product ECM, dmTECH GmbH/[dm-drogerie markt GmbH + Co. KG](http://dm-drogerie markt GmbH + Co. KG) ↗

## Accelerated invoice processing by 99%, finding clarity in finance workflows

One of the world's leading specialty glass and material technology companies:

- Streamlined the **purchase-to-pay** process
- Processed **3x** more invoices
- Achieved an **STP rate of >5%** for supplier invoices

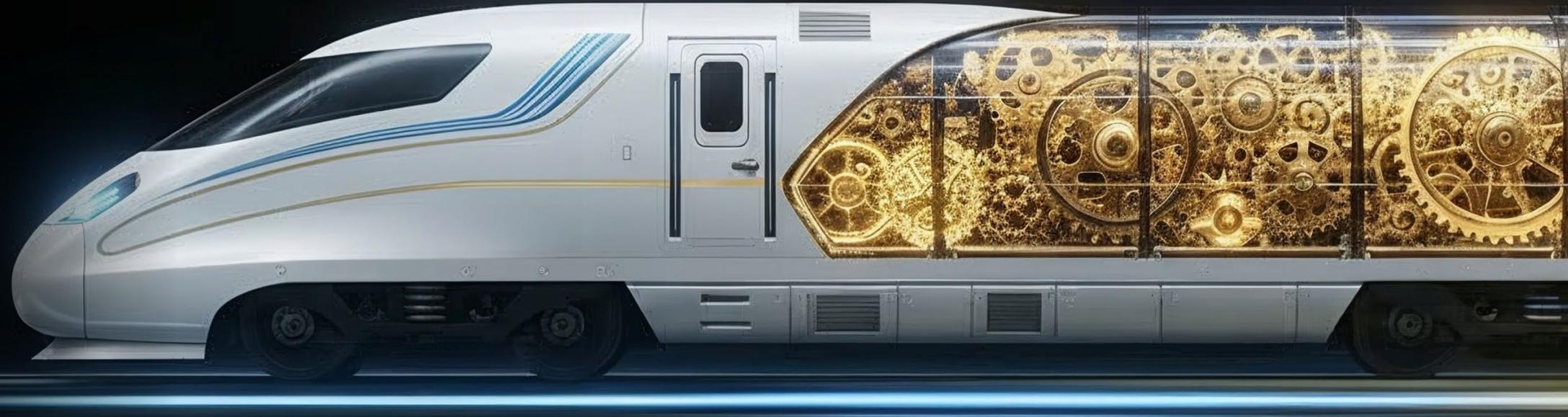
**“OpenText solutions give us a clean, structured workflow that facilitates smoother communication between our purchasing and accounting teams.”**

Claudia Grosch, Process Manager Financial Applications, SCHOTT ↗



# High-performance technology that makes it happen

OpenText and SAP connect SAP's ERP solutions and process expertise with **OpenText's best-in-class content management**. Our certified, cloud-native solutions extend the value of **SAP S/4HANA®**, **SAP Business Technology Platform (BTP)**, and **SAP SuccessFactors®**. Co-innovating with AI delivers greater automation, intelligence, and insight.



## Start building your high-performance journey with these products.

### [OpenText™ Core Archive for SAP® Solutions](#)

Optimize and control costs with efficient SAP data archiving

### [OpenText™ Core Capture for SAP® Solutions](#)

Automate cloud document processing with intelligent content capture

### [OpenText™ Core Content Management](#)

Intelligent cloud content management that seamlessly integrates into your crucial business applications

### [OpenText™ Content Management](#)

Link knowledge to processes with enterprise content management tools

### [OpenText™ Vendor Invoice Management for SAP® Solutions](#)

Streamline SAP financial processes with vendor invoice management

### [OpenText™ Core Content Management for SAP® SuccessFactors®](#)

Accelerate employee processes with seamless HR integration

### [OpenText™ Content Management for SAP® SuccessFactors®](#)

Automate HR operations with HR document management

### [OpenText™ Document Presentment for SAP® Solutions](#)

Transform SAP communications into a powerhouse with a leading CCM

### [OpenText™ Content Aviator™](#)

Reach new heights in productivity with a secure AI content assistant

# Simplify together RISE and GROW with SAP

OpenText solutions for SAP are certified for **RISE and GROW with SAP** and built to accelerate transformation at every stage—**Prepare, Move, and Run**—for enterprise and mid-sized organizations.

## RISE WITH SAP

[OpenText solutions for RISE with SAP](#) offer enterprises a guided path to SAP S/4HANA Cloud. Start with [intelligent archiving](#) to reduce migration time and costs. Then AI-powered, [cloud-ready solutions](#) automate intelligent content-driven finance, HR, and customer experience processes—improving compliance, collaboration, and efficiency.

## GROW WITH SAP

Mid-sized organizations must modernize quickly. [OpenText solutions for GROW with SAP](#) offer a path to adopt a clean core SAP S/4HANA Public Cloud with speed and confidence with [OpenText™ Core Archive for SAP® Solutions](#) and [OpenText™ Core Content Management](#), the first and only SAP-certified document management solution for S/4HANA Public Cloud.

# Tailored solutions for the business leader

Tailored to each **business function**, OpenText solutions for SAP help IT and line-of-business leaders turn technology into a competitive advantage and drive new levels of high performance across the business.

## Chief information officer (CIO)

### [Modernize with cloud ERP with confidence](#)

Unify processes and content to accelerate SAP ERP cloud modernization and cut costs, reduce risk, and ensure compliance.

## Chief human resources officer (CHRO)

### [Lead HR digital transformation with impact](#)

Accelerate HR digital transformation with a cloud-based document management solution integrated directly with SAP® SuccessFactors®.

## Chief communications officer (CCO)

### [Energize your customer communications](#)

From static to spark: Ignite conversations and turn hyper-personalized and governed communications into engaging experiences that keep customers.

## Chief financial officer (CFO)

### [Streamline SAP financial processes](#)

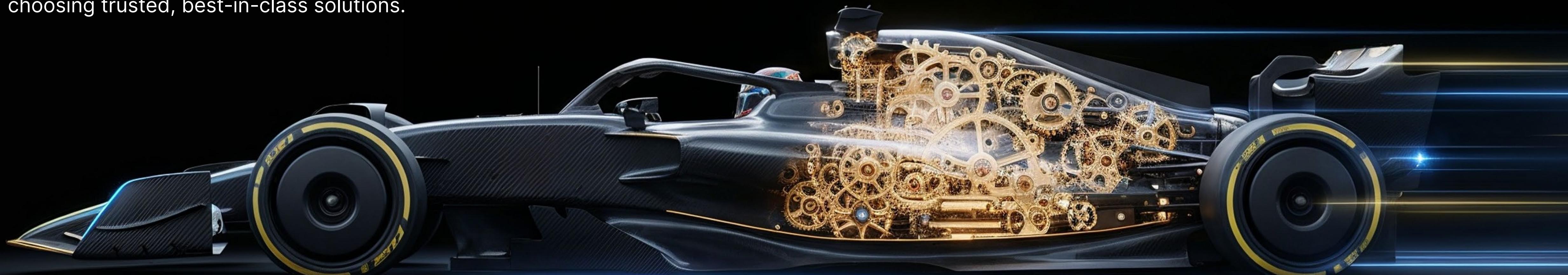
Control and automate document processing across the procure-to-pay and order-to-cash cycle to reduce cycle times and avoid late payment.

# OpenText and SAP 30-year partnership is the difference

**30+ years** together. **10,000+** joint customers. **2 million** subscribed cloud users in **120+** countries. **19 times** Pinnacle Award winner.

As an **SAP Solution Extension** partner for more than three decades, OpenText delivers SAP-endorsed, purpose-built solutions that are fully co-innovated and engineered with SAP. One contract, one SLA, and one integrated support model through SAP simplifies procurement and builds long-term success. OpenText has been repeatedly recognized through the SAP Premier Global Partner program and SAP Pinnacle Awards—giving global customers the confidence that they are choosing trusted, best-in-class solutions.

SAP  
Solution  
Extension



# Ready to accelerate your SAP journey?

For organizations that demand the most from their technology, OpenText and SAP are the catalyst for high performance with purpose-built solutions that enable efficiency without compromise, assurance without hesitation, and experiences that accelerate the way people work. **Learn more about our partnership and solutions and get started with us today!**

Run on technology that moves with OpenText and SAP.

## Resources:

- [OpenText SAP solutions](#)
- [RISE with SAP](#)
- [GROW with SAP](#)
- [OpenText and SAP Q&A](#)

## About OpenText

**22,000**  
employees

**99 of top 100**  
global companies are customers

**180**  
countries where we  
serve customers

**120,000+**  
enterprise customers

**31 million**  
public cloud users

**9,000**  
private cloud deployments

## About OpenText

OpenText, The Information Company, enables organizations to gain insight through market leading information management solutions, on premises or in the cloud. For more information about OpenText (NASDAQ: OTEX, TSX: OTEX) visit [opentext.com](https://www.opentext.com).

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