eBOOK



Three supply chain problems you didn't think could be fixed

Remove these roadblocks and scale your operation to greatness

Content

What took so long?	3
On-boarding and off-boarding suppliers	4
Gain visibility into supplier changes	5
Cross-functional collaboration	6
Bringing it all together	7
A platform for success	8

What took so long?

Board-level strategies to revitalize supply chains are running into operational roadblocks. Processes that underpin supplier onboarding and access, once regarded as being "good enough," "nice to have," or "cost prohibitive" have been failing under the weight of supply chain expansion and consolidation. The result: delayed time to value, cost avoidance, and risk mitigation.

Every collaborative trading partner represents cost avoidance, and lots of it. But manual onboarding processes and increased partner activity are delaying onboarding partners – and the cost they avoid.

Add to that the increase in auditor interest to [not] see standardized processes to manage and monitor third-party access, plus CEO mandates for cross-functional collaboration.

As a proven global collaboration platform, OpenText Supplier Portal solves these and other painful issues that reduce supply chain value:

- On-boarding and off-boarding suppliers
- Gain visibility into supplier changes
- Cross-functional collaboration

Vendors Supplier

93%

supply chains adding new sources and regions

43%

of Partners claim Customer systems impede productivity

Joint Ventures Service Providers

66%

outsourcing non-core functions

28%

forego first-choice digital project – security cost

Agents
Dealers
Distributors
Customers

43%

reinvent operating models

59%

breached due to "trusted" third-party incident

Downstream

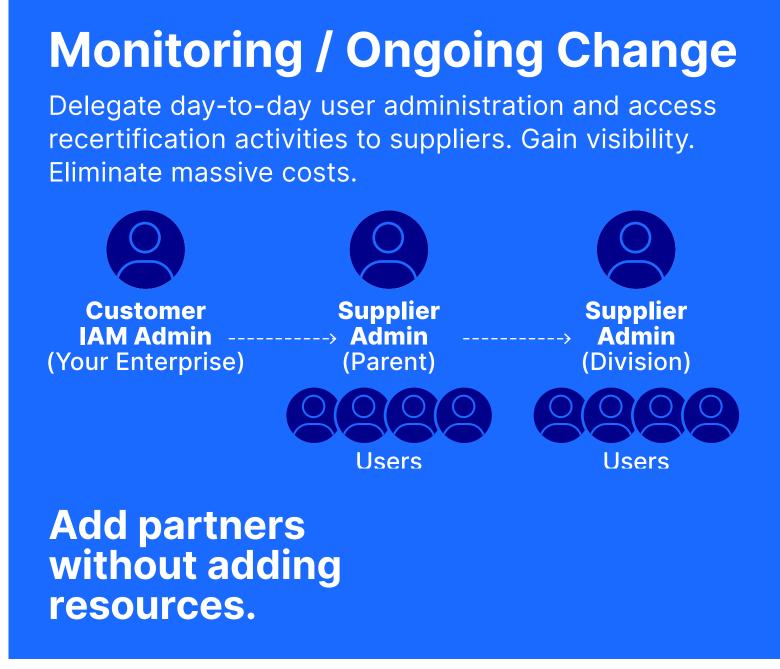
Enterprise

Upstream

On-boarding and off-boarding suppliers

One of the largest sources of pain and cost in value chains is supplier lifecycle management: onboarding, ongoing change and offboarding. The disjointed and often manual process that support each of these stages do not scale. When demand exceeds capacity, flows stop flowing. Learn how to automate these processes and reallocate precious budget.







Gain visibility into supplier changes

Undetected changes in master supplier and partner data can send operations sideways – delayed delivery, unnecessary cost, data breach from unauthorized access, and more. Point-in-time assessments and manual spot checks are "too little, too late."

OpenText IAM creates visibility into every trading partner with our delegated administration capability, a comprehensive security framework that transfers select organization and user management responsibilities to the trading partner. Automatically monitor and respond to changes in partner organizations to avoid disruption from out-of-sync master data.

For example, a global automotive manufacturer automatically detected and responded to 18,000 master data discrepancies in their supplier ecosystem within a 12-month period, ranging from an address change to a full buy-out.

These things happen every day. Can you detect these changes in your supplier ecosystem? **Update Location** JV / Partial Sell Off **New Location Remove location Automated / Assisted master data changes*** 35% 30% _ 25% _ 20% _ 15% _ 10% _ 5% _

Buy Out

Location

Location

Parent

Parent

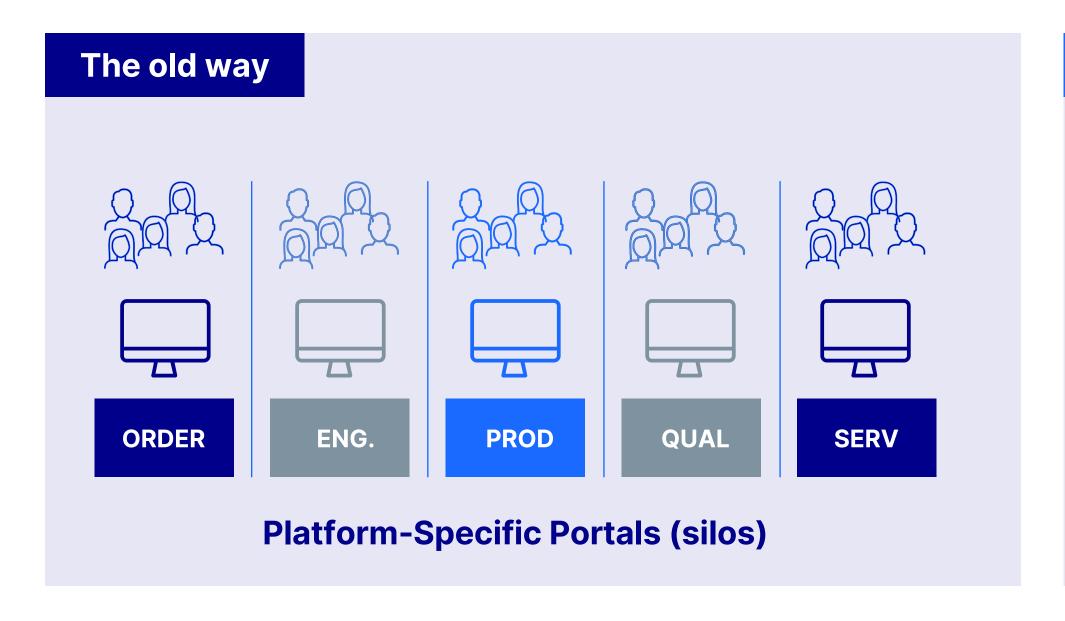
Location

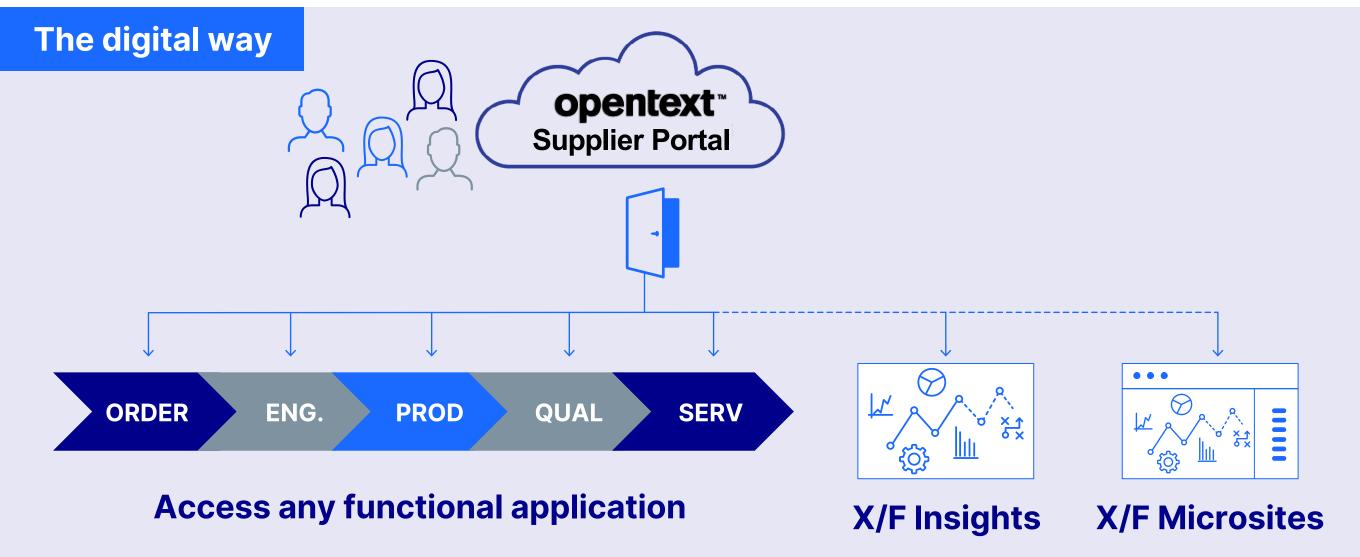
Location

Cross-functional collaboration

Weak cross-functional collaboration is one of the Top 5 barriers to supply chain success. Functional application suites and platform-specific portals create information silos, holding-back supply chains back from deriving high-value insights and gaining a competitive advantage.

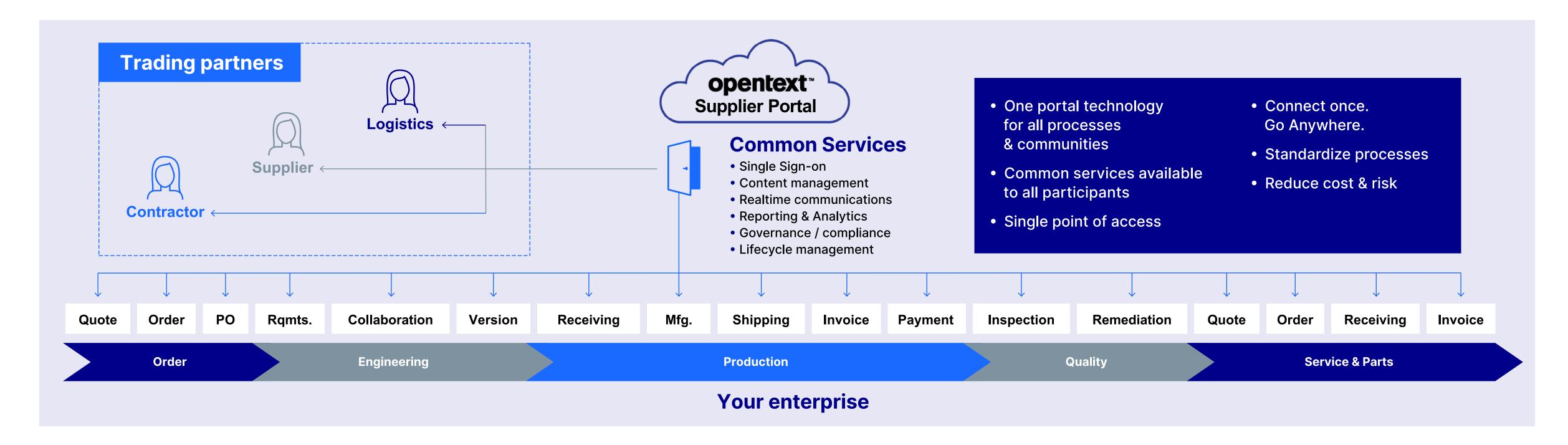
Eliminate silos and extend cross-functional, collaborative business processes across any community. Connect the right people and teams with the right information. Use built-in tools to create X/F insights and create new processes that cut across silos.





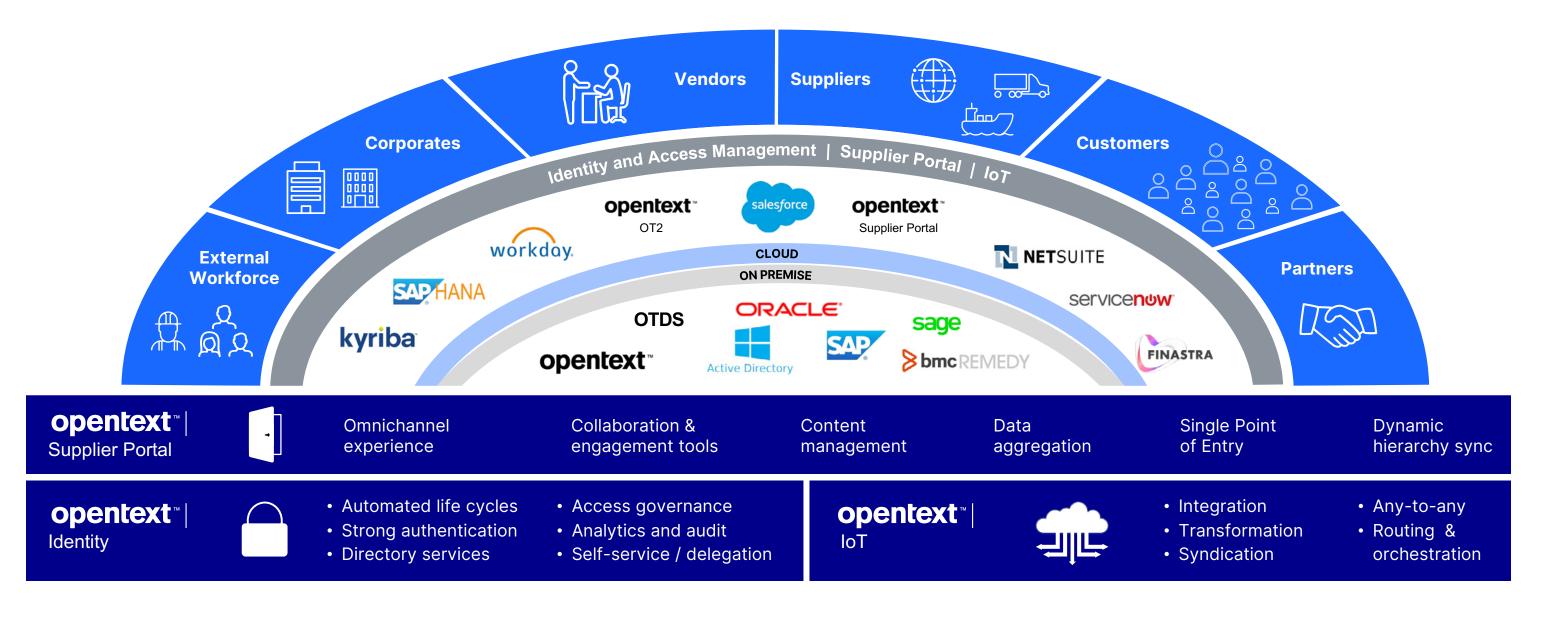
Bringing it all together

The OpenText Supplier Portal removes obstacles that prevent supply chains from thriving in the digital age. Drive top-line growth and bottom-line efficiencies by securely connecting suppliers, partners, distributors and other trading partners to end-to-end collaborative business processes. Also, the internal investment to increase collaboration, speed and security across a global supply chain is amazingly small. Customers typically allocate two-to-three FTE.



A platform for success

There are many portal products on the market, but none purpose-built to secure collaboration and engagement across global supply chains. Analysts tell us there's no other vendor that can do what OpenText does – at scale.



Supplier Portal has been battle tested for over twenty years by some of the world's largest supply chains. And it shows.

Please contact us to learn more or to request a call.



About OpenText

OpenText, The Information Company, enables organizations to gain insight through market leading information management solutions, on-premises or in the cloud. For more information about OpenText (NASDAQ: OTEX, TSX: OTEX) visit opentext.com.

opentext.com

Twitter | LinkedIn | CEO Blog

Copyright © 2021 Open Text. All Rights Reserved. Trademarks owned by Open Text. For more information, visit: https://www.opentext.com/about/copyright-information 10/21 | SKU19284

→ Supplier Portal »

∃ Supplier identity and access management »