

# Three reasons organizations choose OpenText to enable their cloud archiving strategy



## Reason 1

**They want to move their on-premises archive to the cloud.**



### Key questions:

**How can my organization reduce costs for on-premises software and hardware?**

**How can we transition from a CAPEX to an OPEX model to deliver long-term business efficiencies?**

### Real-world examples

**1 The challenge:** An American medical device company had to choose between investing in their on-premises archiving solution for SAP with continual costly upgrades or moving to a cloud-based archive.

**Outcomes:** They chose to move to OpenText™ Core Archive for SAP® Solutions to reap the long-term benefits and cost savings of the cloud. The solution also fully supports SAP Information Lifecycle Management, a critical customer requirement.

**2 The challenge:** A global energy firm decided it was time to kick off cloud transformation and identified their archive as a key area where they could quickly lower operational costs.

**Outcomes:** With Core Archive for SAP Solutions they moved a 27TB archive to the cloud to simplify their IT infrastructure and reduce long term costs with no impact on day-to-day business activities. They can now deliver content to customers through their online portal for an improved customer experience.

## They're looking for a solution to simplify and accelerate their SAP RISE transformation.



### Key questions:

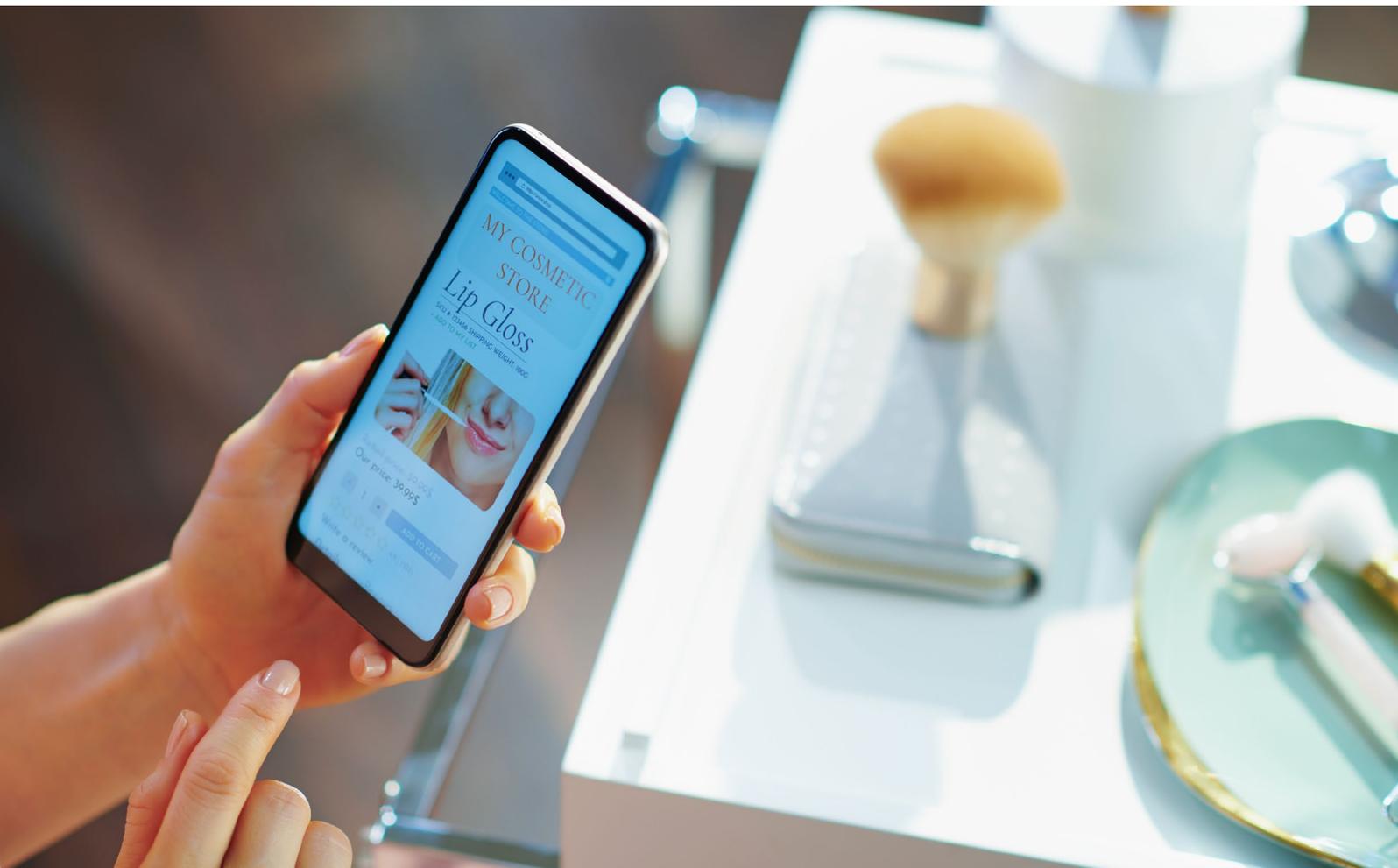
**How can we simplify migration to SAP S/4HANA and add value with information management?**

**Can we expedite our SAP related business processes?**

### Real-world example

**The challenge:** A global beauty company was looking to transform their customer operations division. They decided it was time to adopt RISE with SAP but first wanted to move their archive to the cloud. As a customer of the on-premises OpenText archiving solution for SAP, they recognized the value of a seamless integration with SAP and decided to implement Core Archive for SAP Solutions.

**Outcomes:** The cloud archiving tool has allowed them to significantly reduce the amount of data to convert during their cloud migration and future-proofed the business with instant access to the latest versions and SAP integrations.





Reason 3

## They need to modernize and consolidate legacy content solutions and repositories.



### Key questions:

How can we consolidate our repository landscape?

Can we adopt a new solution to gain competitive advantage?

### Real-world examples

**1 The challenge:** A North American supply chain management company had several content solutions nearing end of life. They preferred an SAP-certified solution to help centralize their SAP archiving strategy.

**Outcomes:** Core Archive for SAP Solutions allowed them to consolidate several repositories and reduce the overall cost of ownership with automatic upgrades and platform management.

**2 The challenge:** An American tire company wanted to bring a national call center back in-house to reduce costs and needed an archiving solution that could connect content such as invoices and photos to SAP transactions.

**Outcomes:** Core Archive for SAP Solutions gives their call center agents immediate access to content in SAP to allow them to resolve issues quickly and enhance the overall customer experience.

Start archiving in the cloud with  
OpenText Core Archive for SAP Solutions.