



UPC Catalog Requirement Letter to Vendors

2017

To our Vendor Partners,

As the retail industry adopts omni-merchandise business practices, Kohl's has identified an opportunity to increase product visibility down to the UPC level. Although Kohl's has an online UPC catalog requirement already in place, we are asking all vendors to review their current UPC Catalog accounts to ensure that we have access to the appropriate UPCs. Use of the UPC catalog will provide our vendors and buying teams accuracy and efficiency when setting up SKU information in the Kohl's systems. In addition, the UPC catalog will provide a future platform to exchange product attributes in an accurate electronic format.

Effective: January 1, 2018 all merchandise vendors will be required to have an account with one of two UPC catalogs: OpenText or InterTrade. Non-compliant vendors will be subject to the below penalty which will be posted August 15, 2017:

- VC06: Failure to create an account with an approved UPC Catalog provider & grant Kohl's access
- Violation amount: \$1,000 per month that vendor is found non-compliant

If your company already has an account with one of these catalogs, confirm Kohl's has access to your UPC data. If your company does not have an account with one of these catalogs, please contact the catalogs to set up an account using the information below:

- OpenText UPC Catalog: call Steve Williams at 949-340-0156 or email steviewil@opentext.com
- InterTrade UPC Catalog: call 800-873-7803, option 4 or email sales@intertrade.com

Kohl's will not establish an EDI relationship with any new vendor until Kohl's confirms access to your company's UPCs via OpenText or Intertrade. If you are an existing vendor, send a valid UPC catalog account number to Kohl's EDI team for verification at EDIMIO@kohls.com.

Questions regarding the Kohl's UPC catalog requirement should be directed to eCOMVS@kohls.com. Your merchant can no longer grant a waiver to this requirement and will be provided with a list of vendors who are in non-compliance.

Kohl's Supply Chain Services Team