

# The Total Economic Impact™ Of SAP Solution Extensions For Asset Intensive Industries

FORRESTER®

Through four customer interviews and data aggregation, Forrester concluded that SAP Solution Extensions For Asset Intensive Industries from Utopia and OpenText has the following three-year financial impact.

## FINANCIAL SUMMARY

Three-year risk-adjusted



ROI  
**281%**



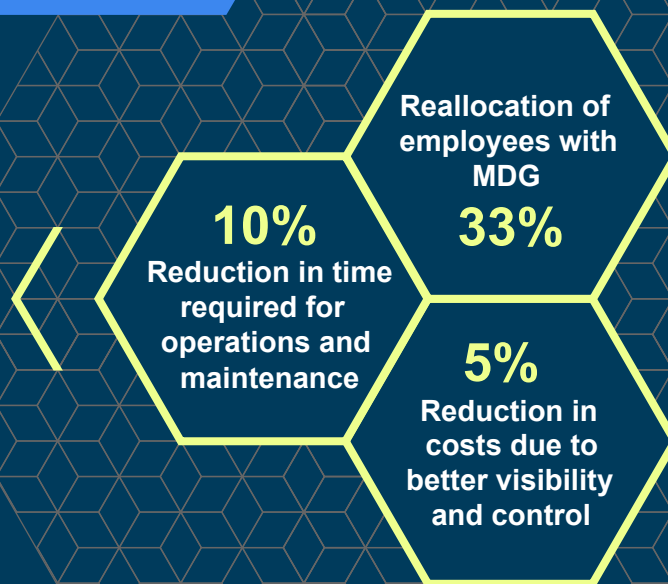
BENEFIT PV  
**\$17.7M**



PAYBACK  
**7 MONTHS**



NPV  
**\$13M**



## VOICE OF THE CUSTOMER

“One of our principles is that safety is more important than anything we can do at work...Having the right asset data with MDG, we’ve been able to send the right person to the right job at the right time with the right equipment and the right tools and the right training.”

Enterprise Data and Information Architecture Manager,  
Public Utilities



“The best part of ECM is that before, we just dumped all the documents in a folder. Now, we have versions. So we’re able to make sure when somebody pulls up that document, they see the one that they need to. If the plant goes down or there’s an emergency, they’re going to get the right documents that have the latest version.”

Information Manager, US Oil and Gas



## The composite saw \$17.7M in cumulative savings and efficiencies over three years



Organizations used their new extensions to retire legacy ECM and MDM solutions and eliminate related support costs. The composite is able to retire legacy hardware and software to save a total of **\$1.8M**.



**\$8.4M** in improved operations and maintenance



Retirement of legacy ECM and MDM solutions **\$1.8M**



Increased visibility and access to documentation reduced the time required for document review by **25%**, helping capital project handover efficiency.



**\$4.7M** in reduced maintenance inventory costs



Data management efficiency of **\$585K**



Capital project handover efficiency savings of **\$2.2M**



Read the full study

This document is an abridged version of a case study commissioned by SAP titled: The Total Economic Impact Of SAP Solution Extensions For Asset Intensive Industries, May 2020.

Commissioned By



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