

SAP and OpenText: Better together

A partnership honed over decades.
The focus: finding new ways to deliver
more for customers around the world.



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Intelligent information matters

Now, more than ever.

We're experiencing the fastest, deepest, most consequential technology disruption in the history of the world.

Years of digital transformation planning are now compressed into a few short months of delivery.

As a result, virtually every enterprise is working to overcome large-scale challenges, in these key areas:

Winning the race to recover means rethinking the future, leveraging technology to be stronger, faster, and more resilient.

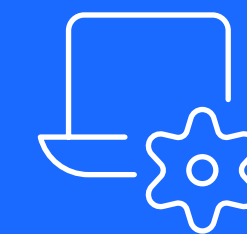
Together, SAP and OpenText are helping world-leading organizations seize new digital capabilities in the cloud; redefine content, supply chains and customer experience; and re-envision enterprise processes.

We can help you, too.

1 Customer loyalty



2 Digital work



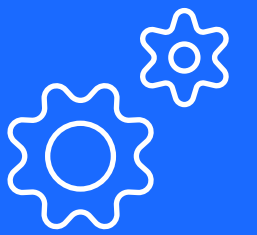
3 Supply chain disruption



4 War for talent



5 Dynamic processes



6 Business efficiency



7 Disruptive technologies



8 Mergers and acquisitions



Major challenges. Powerful outcomes.

Results you can count on.

Successful digital transformation requires the world's best partners. For 25+ years, global enterprises have turned to SAP and OpenText to address their biggest challenges. We've helped address these issues, and many more.

"Oil market challenges triggered a company restructuring. Our **agile HR processes** ensured our transformation was successful."



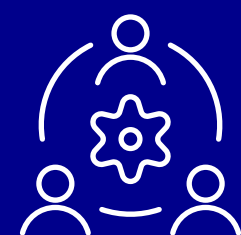
"Our 30-year-old corporate landscape needed a **total digital transformation**—from the ground up."



"To support a new electric vehicle launch, our entire **customer service process** required streamlining."



"Our workforce is aging, and as a new generation takes over, our **innovation strategy** needed to catch up."



"With thousands of remote call center employees, we needed to **rethink onboarding, performance management,** and compensation, at scale."



"Moving to SAP S4/HANA, we needed to **transform AR and AP processes** to improve cash flow."

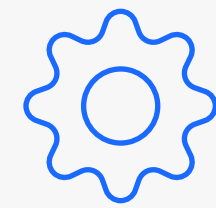


And when organizations put their trust in SAP and OpenText, the results are world-class, too.

What could you achieve with gains like these?

Automating financial processes:

New Zealand retailer Foodstuffs
automated the processing of
90% of incoming documents.



90%
Automation

“

There is absolutely no way the team could handle processing if the OpenText solution was not in place. We need the automatic flow rate to stay where it is because we don't even have to look at 90 percent of incoming documents. It's now a business-critical process.”





Simplifying the transition to SAP S/4HANA:

Utilities leader Engie Electrabel migrated 27TB of data to the OpenText cloud in preparation for the move, with no impact on business operations.



27TB
Archived

“

The solution is meeting our objectives to help us lower and stabilize our operational costs [and] provide access for our customers, improving security, monitoring, and administration.”



Improving productivity in payment processes:

Global automotive and chemical leader Old World Industries LLC has improved vendor payment productivity by 33%.



Improved by

33%

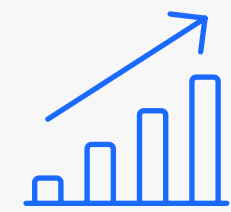
“

OpenText definitely provided key tools to continue being able to pay all of our vendors in a timely manner.”



Rethinking supply chain management and strategic sourcing.

Financial corporation FDN realized a 940% gain in process efficiency.



940%
Gain

“

The drafting of supplier contracts, with multiple versions, many individuals and departments being involved, numerous reviews and approvals etc., used to take anything up to six months to complete. With OpenText we have now reduced this to typically just five days, a massive efficiency gain.”

How resilience happens

Solutions to help you win the race to recover.
And prepare for whatever's next.

**Your goal: Improve productivity before, during
and after your move to SAP S/4HANA**

**What you can achieve with OpenText Productivity
Solutions for SAP S/4HANA:**

1. **Streamline your data platform:** Optimize your data footprint, simplify the move, and access documents right in SAP S/4HANA.
2. **Gain intelligent automation:** Transform key processes such as order-to-cash and procure-to-pay for better cash positions, cost savings, and customer/supplier experiences.

OpenText solutions:

- [OpenText™ Vendor Invoice Management for SAP® Solutions](#)
- [OpenText™ Core Archive for SAP® Solutions](#)
- [OpenText™ Core Capture for SAP® Solutions](#)



Your goal: Collaborate with maximum efficiency in SAP S/4HANA

What you can achieve:

Work from anywhere: Collaborate inside and outside SAP processes with Microsoft 365® integration (including the Office suite and Teams). Control content sprawl with one governed source of truth for all content in SAP and Microsoft 365.

OpenText solutions:

- [OpenText Content Management for Microsoft 365](#)



Your goal: Enterprise transformation

Digital isn't optional anymore. To become an intelligent enterprise you need to ensure that transformed business processes use information effectively.

- [OpenText™ Content Management for SAP® Solutions](#)
Transform experiences, streamline processes, and improve compliance with an intelligent platform for enterprise content services.
- [OpenText™ Content Management for Capital Projects and Operations](#)
Speed operations, reduce shutdown and outage times, and boost up-time revenue.
- [OpenText™ Document Presentment for SAP Solutions](#)
Combine X&O data into interactive omnichannel communications and automate the production of process content.
- [OpenText™ Digital Asset Management for SAP Solutions](#)
Support the entire digital asset lifecycle to create immersive media experiences across all customer touchpoints.
- [OpenText™ Content Management for SAP® SuccessFactors®](#)
Deliver exceptional employee experiences from hire to retire, with scalable, efficient, and compliant digital HR content management.



SAP and OpenText can take you further—together

Get there. Starting now.

**25+ years of distinction
with more than 5,000
joint customers and
2 million subscribed
cloud users in 120+
countries.**



SAP and OpenText run better together to ensure our clients fuel innovation, gain strategic insights, and make substantial impacts by putting information and content into context. The leader in enterprise information management, OpenText is SAP's largest global solution extension partner.

With OpenText solutions for SAP, you gain:

- **Complete support** for SAP RISE, SAP S/4HANA Cloud, SAP S/4HANA Private Cloud, and SAP ERP Cloud (+HEC and on premises).
- **Game-changing innovation** from a strategic partnership based on co-development that ensures solutions run seamlessly together.
- **Solution integrity, quality, and security** tested against SAP's Premium Qualification standards.

About OpenText

OpenText has:

—
75K+

enterprise and 470k+
SMB customers

—
100M+

end users

—
100+

offices worldwide

—
6,000+

trained and certified
information management
professionals

—
Trillions

in network
commerce

—
Three

exabytes of information
under management

**90% of Fortune 1000
companies use OpenText.**

Are you ready to join them?



Resources

Infographic: Be more productive with
OpenText solutions for SAP S/4HANA

Video: Productivity solutions from
OpenText for SAP S/4HANA

About OpenText

OpenText, The Information Company, enables organizations to gain insight through market leading information management solutions, on premises or in the cloud. For more information about OpenText (NASDAQ: OTEX, TSX: OTEX) visit opentext.com.

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