

Unlock maximum value from SAP S/4HANA migrations

Put information at the center of people and processes to gain an operational and competitive advantage



Benefits

- Reduce integration costs
- Significantly accelerate SAP S/4HANA migration
- Connect with an extensive global network of trading partners
- Realize ROI within months for most implementations

SAP is ending support for its older ERP system, forcing companies to make a choice: upgrade to SAP® S/4HANA® or switch to a different cloud system. This change is more than just a technical upgrade—it’s a chance to rethink how your business handles information. By taking a big-picture approach to your SAP move, you can improve how your business works while ensuring all your systems and business partners connect smoothly.

The journey to SAP S/4HANA: Beyond technical migration

Companies running SAP ECC face mounting pressure as support deadlines approach. This transition comes with significant challenges that extend far beyond the technical aspects of migration:

- **Integration complexity:** Most enterprises have built extensive networks of connections between their ERP systems and other applications. Each connection must be rebuilt or reconfigured during migration.
- **Business disruption risk:** Any interruption to critical business processes during migration can result in lost revenue, damaged customer relationships, and missed opportunities.
- **Resource constraints:** IT teams are already stretched thin managing day-to-day operations while supporting digital transformation initiatives across the organization.

Success story: Global manufacturing leader transforms SAP migration

Challenge

A Fortune 500 manufacturing company needed to migrate from SAP ECC to S/4HANA while maintaining connections to thousands of suppliers and hundreds of internal systems. Its aggressive timeline required minimal business disruption during the transition.

Solution

The company implemented a comprehensive integration strategy alongside its S/4HANA migration, creating a unified connectivity layer that simplified the transition while enhancing their overall digital capabilities.

Results

- Significantly faster migration completion compared to initial timeline estimates
- Substantial annual savings in integration maintenance costs
- Near-perfect business continuity maintained throughout the migration
- Dramatic reduction in trading partner onboarding time

[Read the full case study](#)

- **Data quality issues:** Years of customizations and data accumulation in legacy systems create significant obstacles when moving to a standardized cloud platform.
- **Trading partner ecosystem:** The average enterprise connects with hundreds or thousands of suppliers, customers, and partners through its ERP system. Maintaining these connections throughout migration is essential to business continuity.

Without a strategic approach to these challenges, companies risk turning their SAP S/4HANA migration into a costly, time-consuming project that delivers only a fraction of its potential value.

Slash integration costs while improving business connectivity

Migrating to SAP S/4HANA requires rebuilding numerous integration points between your ERP and other critical systems. By implementing a modern integration platform as part of your migration strategy, you eliminate the need to recreate these connections individually. Organizations implementing this approach have substantially reduced their integration costs compared to traditional point-to-point integration methods.

This cost reduction comes from several key advantages:

- **Reusable integration templates** that eliminate duplicate development
- **Automated mapping tools** that significantly reduce manual configuration time
- **Pre-built connectors** for common business applications and protocols
- **Centralized monitoring** that reduces ongoing maintenance costs

A unified integration approach not only saves money but creates a more agile foundation for future business initiatives that lets you connect new systems and partners without starting from scratch each time.

Accelerate your migration without sacrificing quality

SAP S/4HANA migration projects typically span several months, creating extended periods of business disruption and uncertainty. A strategic integration approach can significantly accelerate this timeline, helping you realize the benefits of your new ERP environment faster while reducing project risk

This acceleration happens through:

- **Parallel workflow capabilities** that let teams work simultaneously rather than sequentially
- **Automated testing tools** that validate integrations before they reach production
- **Data transformation utilities** that streamline the migration of legacy information
- **Experience-based implementation frameworks** that leverage proven migration patterns

The faster you complete your migration, the sooner you can focus on using your new SAP platform to drive innovation rather than just maintaining existing capabilities.

Connect your business to a global network of trading partners

Your S/4HANA implementation isn't operating in isolation—it needs to seamlessly connect with suppliers, customers, and other business partners. A comprehensive integration solution gives you instant access to a vast network of trading partners worldwide, eliminating the need to establish each connection individually.

This extensive network delivers immediate benefits:

- **Faster onboarding** of new trading partners from days to minutes
- **Standardized document exchange formats** that eliminate translation errors
- **Automated compliance** with regional data standards and regulations
- **Real-time visibility** into the status of partner transactions

By leveraging an established partner network, you transform your ERP from an internal system of record into a powerful platform for external collaboration and business growth.

Achieve rapid return on your migration investment

While the initial cost of SAP S/4HANA migration is significant, the right integration approach can help you realize ROI within six months of implementation. This accelerated return comes through a combination of cost reduction, operational efficiency, and new business capabilities.

Organizations report achieving ROI through:

- **Elimination of redundant systems** and integration infrastructure.
- **Reduction in manual processes** through increased automation.
- **Decreased transaction processing costs** across partner networks.
- **Improved decision-making** through better data integration and visibility.

By focusing on these value drivers from the beginning of your migration project, you can demonstrate tangible business results even before the full S/4HANA implementation is complete.

Build the foundation for your intelligent enterprise

Your SAP S/4HANA migration represents more than a technical upgrade—it's the foundation for becoming a truly intelligent enterprise. By adopting a strategic approach to integration as part of your migration journey, you position your organization for continued innovation and competitive advantage.

A comprehensive integration strategy enables:

- **Simplified adoption of new technologies** like AI, IoT, and advanced analytics.
- **Faster response** to changing market conditions and business requirements.
- **Seamless incorporation** of acquired companies and new business units.
- **Greater resilience against supply chain disruptions** and other business challenges.

The decisions you make during your SAP migration will impact your business for years to come. By making integration a strategic priority, you build a foundation for business agility that extends far beyond your ERP platform.

“What began as a necessary technical upgrade transformed into a strategic advantage for our business. The integration platform not only simplified our SAP migration but created a foundation for digital innovation that extends far beyond our ERP system.”

Chief Information Officer,
Fortune 500 Manufacturing
Company

Future-proof your business with adaptable integration architecture

While SAP S/4HANA provides a robust core for your business operations, the pace of technological change means you need flexibility beyond what any single ERP system can provide. A strategic integration platform creates a layer of agility that allows you to adapt to emerging technologies and business models without disrupting your core systems.

Companies that implement this approach gain significant competitive advantages:

- **The ability to quickly incorporate** specialized cloud applications alongside S/4HANA
- **Flexibility to adopt best-of-breed solutions** rather than being locked into a single vendor
- **Readiness to integrate emerging technologies** like blockchain, AI, and IoT
- **Capability to quickly pivot** business models during market disruptions

Organizations with modern integration architectures are significantly more successful at launching new digital products and integrating acquisitions quickly compared to those using traditional point-to-point integrations..

Enhance operational visibility across your extended enterprise

The transition to SAP S/4HANA often reveals information silos that limit business visibility. A comprehensive integration strategy eliminates these barriers by creating a unified information flow that spans your entire business ecosystem.

This enhanced visibility delivers tangible business improvements:

- **Substantial reduction in inventory** carrying costs through better supply chain transparency
- **Significant improvement in order accuracy** by eliminating data discrepancies
- **Much faster resolution of customer issues** through end-to-end process visibility
- **Notable reduction in compliance violations** through better data governance

By connecting your SAP environment to other business systems and external partners, you transform scattered data into actionable intelligence that drives better business decisions at every level of your organization.

Reduce business risk during and after migration

The transition to SAP S/4HANA represents one of the most significant technologies changes your organization will undertake. A robust integration strategy significantly reduces the risks associated with this transformation.

Organizations that prioritize integration as part of their migration strategy experience:

- **Fewer critical business disruptions** during cutover periods.
- **A substantial reduction in data loss** or corruption incidents.
- **Less downtime** for critical business processes.
- **Fewer integration-related delays** to overall project timelines.

These risk reductions translate directly to business value by maintaining continuity of operations, preserving customer relationships, and ensuring compliance throughout the migration process.

Resources

[Unlock maximum value from SAP S/4HANA migrations](#)

Scale your digital transformation beyond ERP

Your SAP S/4HANA migration is likely one component of a broader digital transformation initiative. A strategic integration platform provides the connective tissue that ensures these various initiatives work together effectively rather than creating new silos.

Companies taking this holistic approach report significant transformation benefits:

- Higher return on digital transformation investments
- Improvement in cross-functional collaboration
- Faster deployment of subsequent digital initiatives
- Higher employee satisfaction with digital tools and processes

By viewing integration as a strategic capability rather than just technical plumbing, you create an environment where digital transformation initiatives build upon each other, creating compound value rather than isolated improvements.

Turn your SAP S/4HANA migration into a transformational opportunity

Your SAP migration presents a rare opportunity to fundamentally reimagine how your business connects, communicates, and collaborates. By implementing a strategic integration approach alongside your SAP S/4HANA deployment, you can dramatically reduce costs, accelerate your migration timeline, connect seamlessly with a global network of trading partners, and realize faster returns on your technology investment.

What sets OpenText apart in this space is our unique combination of SAP expertise, integration technology, and the world's largest business network. While other providers offer partial solutions, only OpenText delivers:

- Proven SAP integration methodology refined through thousands of successful implementations.
- End-to-end visibility across your entire business ecosystem, not just within your SAP environment.
- Pre-built connections to the largest trading partner network in the world.
- AI-powered integration tools that dramatically reduce manual mapping and configuration efforts.
- Implementation accelerators specifically designed for SAP S/4HANA migration scenarios.

The companies that approach their SAP S/4HANA migration strategically—with integration as a core consideration from the beginning—achieve transformational outcomes rather than merely updating their technology. OpenText provides the expertise, technology, and proven approach to ensure your SAP migration delivers maximum business value with minimum disruption.

Expert services to accelerate your SAP S/4HANA migration

Consulting Services

Our SAP integration specialists provide end-to-end guidance from assessment through implementation. Services include migration readiness assessments, integration architecture design, and custom development for complex scenarios.

Managed Services

Focus on your core business while we handle your integration infrastructure. Our 24/7 managed services include proactive monitoring, issue resolution, trading partner onboarding, and continuous optimization of your integration environment.

Implementation Services

Accelerate time-to-value with our proven implementation methodology specifically designed for SAP migrations. Our certified experts ensure seamless integration between S/4HANA and your broader business ecosystem.

Learning Services

Empower your team with comprehensive training programs tailored to your specific environment. Options include role-based certification tracks, hands-on workshops, and customized knowledge transfer sessions.

Customer Success Services

Maximize your long-term ROI with dedicated success managers who provide ongoing guidance, best practices, and strategic roadmap development throughout your digital transformation journey.

**Contact our
SAP integration specialists**
to discover the right service package
for your migration needs.