

OpenText Secure Cloud for MSPs

Streamline your cybersecurity offerings

Grow your MSP business with our unified platform

OpenText Secure Cloud offers a single, web-based console that simplifies licensing and management of the OpenText Cybersecurity suite through a purpose-built platform for MSPs.

Partner benefits:

- Easy-to-manage, high efficacy solutions that helps customers remain secure and compliant
- Consolidated monthly billing without long-term commitments
- PSA billing integrations with ConnectWise, Autotask, and Kaseya
- Knowledgeable and experienced team for solution training, go-to-market strategies, and co-selling
- Reliable, 24/7/365 support from our in-house team of experts

This decade is on track to be known as the decade of cybercrime, and attacks are costing organisations dearly. Ransomware, malware, and phishing have all become ubiquitous, which collectively continue to innovate and lead to successful monetary gains for bad actors.

Hybrid and remote work led to an acceleration of cloud adoption, adding to the challenges of cybersecurity professionals. Many managed service providers (MSPs) find themselves leveraging disparate security toolsets and platforms that require more training, expertise, and time to manage—and gets amplified with each new customer acquisition. This tool-sprawl challenge is further amplified when efficiency is essential for managing multiple customer environments at speed and scale.

Such dynamics have given rise to the need for a holistic yet flexible security approach—one that's smarter and easier for MSPs to manage. That's where OpenText can help.

Your trusted partner for holistic cybersecurity

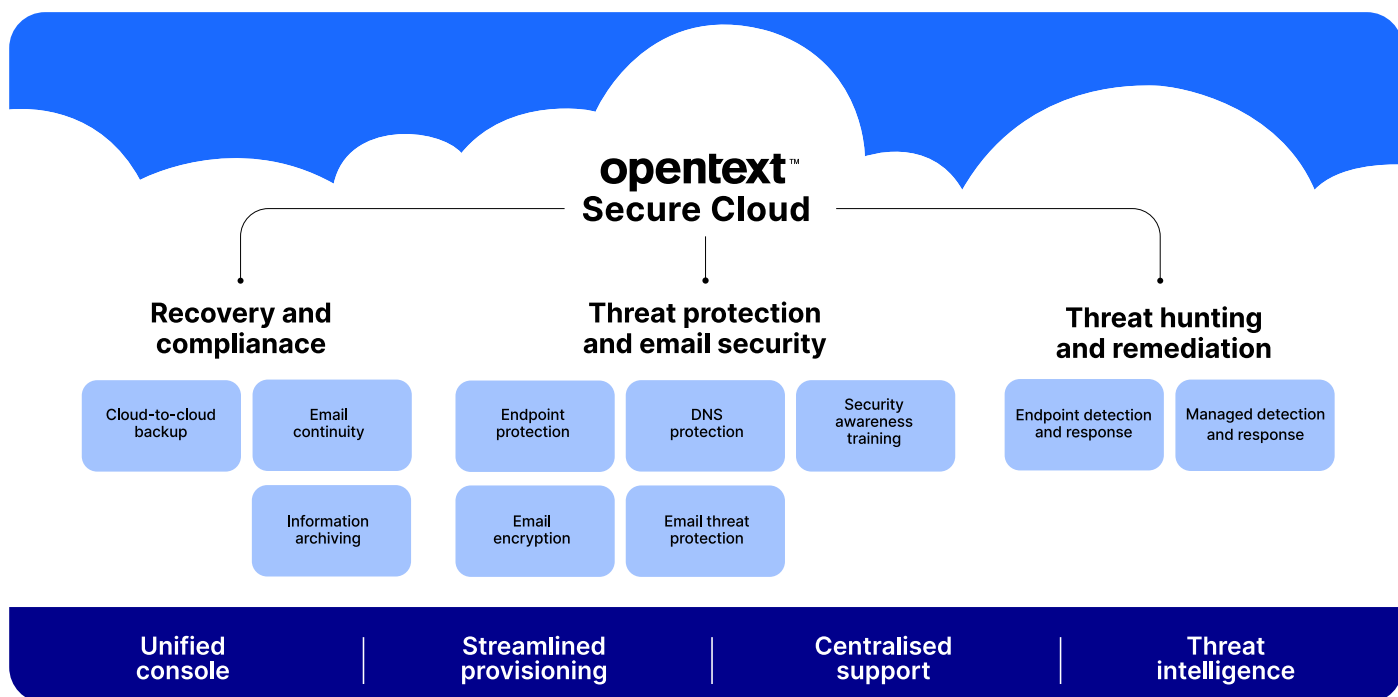
OpenText™ Secure Cloud, our unified platform, provides MSPs with a connected suite of solutions to protect, manage, and govern business data across your customer's endpoints, email environments, collaboration tools, and more. OpenText Secure Cloud is a purpose-built platform for MSPs that enables you to streamline your customer licensing, management, configuration, and partner billing—all through one console.

OpenText Secure Cloud includes data security and data recovery solutions in a single MSP platform that delivers the best security outcomes for your customers. Allow your business to grow and evolve by combining solutions that aligns to your service offerings today, and beyond. Join other partners across the globe who rely on OpenText Cybersecurity to help customers tackle the latest cyberthreats, while achieving compliance.

Discover the Secure Cloud platform and solutions

OpenText Secure Cloud provides a modern approach to cybersecurity with a multi-tenant, cloud-based architecture that empowers you to secure and manage your MSP customer environments at speed and scale.

Our solution suite is powered by real-time and contextual threat intelligence that provides your MSP team and customers with insights aggregated from 100 million global threat signals. OpenText Secure Cloud's high-efficacy product portfolio enables you to implement a holistic security and data management program that empowers you to streamline operations, expand or consolidate your cybersecurity stack, and increase your bottom line.



Threat protection and email security

Our advanced and integrated solutions are designed to protect your users, assets, and data across the extended environment from cloud to mobile and on premises. Our market-leading threat protection and email security solutions include:

OpenText™ Core Endpoint Protection

Comprehensively tackles the most advanced endpoint attacks, whether from internal or external threats, by uniquely harnessing the power of cloud computing and real-time machine learning to deliver highly effective protection. The agent installs in less than 30 seconds.

OpenText™ Core DNS Protection

Keeps web-based threats, malware-downloads, and online content from wreaking havoc on your users—whether they're remote or on your corporate network. Our DNS Protection supports DNS over HTTPS (DoH) and provides control over DNS requests. It can be deployed either as a standalone DNS agent or in combination with Endpoint Protection.

OpenText™ Core Security Awareness Training

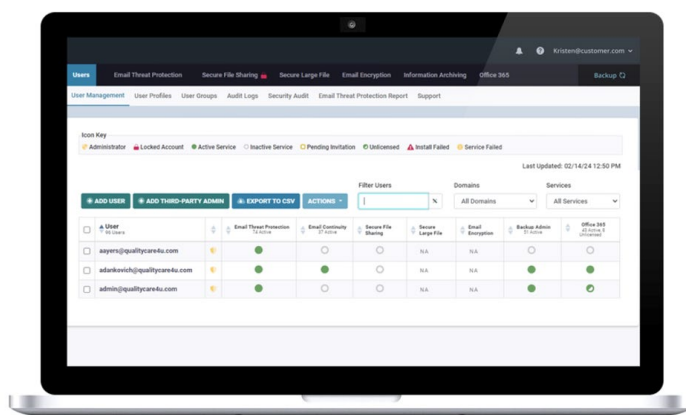
Educates and helps your employees identify and report scams to strengthen your organisation's security posture, fulfill regulatory compliance requirements and help prevent modern cyberattacks with regular training as part of the layered defense approach to become cyber resilient.

OpenText™ Core Email Threat Protection

Provides multi-layered filtering for both inbound and outbound emails that permits legitimate email while protecting against phishing, ransomware, BEC, impersonation, and more. Key features include attachment quarantine, time-of-click-analysis, link rewrite and O365 message retraction.

OpenText™ Core Email Encryption

Removes the hassle of encrypting email and makes it easy to meet compliance requirements. Using advanced content filters, emails and attachments are scanned automatically and any message containing sensitive information is encrypted for delivery. The solution provides multiple secure delivery options to fit your encryption needs, plus turn-key DLP filters and customisation services at no additional cost.



Recovery and compliance

Our recovery and compliance solutions empower organisations to minimise the impact of data loss due to accidental or malicious events, and to secure communications data for corporate governance, regulatory, and eDiscovery requirements. Our restore and recover solutions include:

OpenText™ Core Cloud-to-Cloud Backup

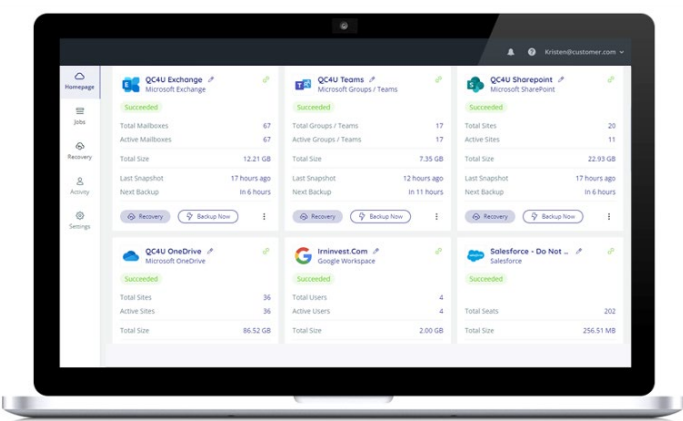
Offers comprehensive, automatic backup and recovery for Microsoft 365 including SharePoint, Google Workspace, Salesforce, Dropbox, and Box, as well as central management, granular restore, rapid recovery and flexible retention options. Our purpose-built backup solution ensures your IT team can quickly and easily recover as much or as little SaaS application data as necessary.

OpenText™ Core Email Continuity

Provides failsafe protection for your email and ensures email access, even when your email infrastructure is down. The service can be added to Secure Cloud Email Threat Protection to provide up to 30 days of email access and the ability to send and receive emails during an outage.

OpenText™ Core Business Communication Archive

Empowers your organisation to meet changing regulatory and corporate governance requirements with compliance-grade archiving for your digital communication, including email, social media, collaboration and chat tools, and more. Our solution provides unlimited cloud-based storage capacity and simplifies the search, escalation, hold, and review processes to ensure business users can conduct compliance reviews, HR investigations, and rapid early case assessments without involving IT resources.



The OpenText difference

Information security DNA

We're experts in digital information and have a deep understanding of how the data and application connect to each other and where that information flows. When it comes to protecting that information and data, we know where it resides, the dependencies and the key touchpoints for accessing and protecting it.

Real-time threat intelligence

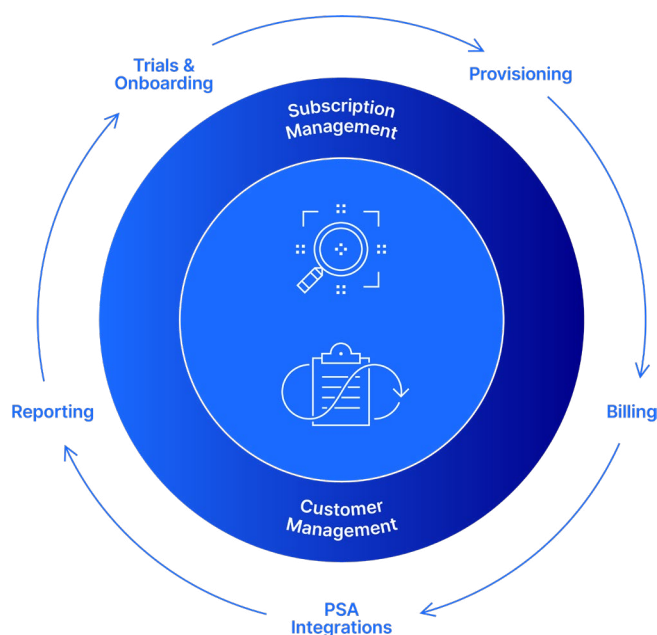
Leveraging sixth generation AI/ML and millions of globally distributed sensors, our multi-sourced threat intelligence is aggregated from across threat vectors. This intelligence powers the solutions in our OpenText Secure Cloud platform and delivers meaningful insights that help organisations connect the dots between threats and become smarter about their environment and how to protect it. More than 85 percent of leading security vendors leverage our threat intelligence to power their products.

High efficacy, end-to-end portfolio

Our solutions deliver high efficacy results with low false positives, making it faster and more efficient for IT and security teams to investigate and respond to threats, as they occur. Through our holistic platform, you gain end-to-end protection—from the devices and users to the applications and data. We can also help meet most cyber insurance requirements.

Simple and seamless platform

We're hyper focused on ease of use and delivering frictionless experiences for our MSPs and your customers. As we continue to innovate with the changing cyber market, we're committed to delivering products integrated into our OpenText Secure Cloud platform that are simple to administer and provide a market leading experience.



Our MSP program

The OpenText Cybersecurity Partner Program is designed to empower our MSP partners with the best-in-class data and email security, detection and response and recovery tools your customers expect.

You'll have a team of knowledgeable and experienced channel managers, access to sales and technical training courses, resource materials, and 24/7/365 partner technical support. Eligible partners may also apply for Market Development Funds (MDF) programs and Not-for-Resale licenses to help you drive sales. It's all backed by a partner platform purpose-built to help MSPs consolidate sourcing, streamline service delivery, reduce support hours, and increase customer opportunities and margin.

[Learn more or become a partner.](#)

Accolades and awards

2023 Global Infosec Awards

- Most Innovative Winner for Email Security and Management
- Most Innovative Winner for Cyber Resilience
- Publisher's Choice Winner for Cloud Backup
- Best Solution Winner for Threat Intelligence

2023 Winner of the Fortress Cyber Security Awards for

- Data Protection
- Threat Detection

2023 SE Labs AAA rating for Small Business Endpoint Security

2023 Winner of the Cybersecurity Excellence Award

2023 Winner of MSP Innovation Awards, Best Vendor Security Offering

2022 Microsoft US Partner of the Year, Operational Excellence

2022 Winner of CyberSecurity Breakthrough Award, Overall Web Security Solution

2022 Winner of MSP Innovation Awards, Best Backup/Continuity Offering

