

Accelerate growth as an OpenText Cybersecurity partner

Grow your business with a vendor vested in your success. Team up with OpenText Cybersecurity to expand your security offering, open recurring revenue streams, and benefit from hands-on support, around the clock. Here are 5 reasons why we're better together.

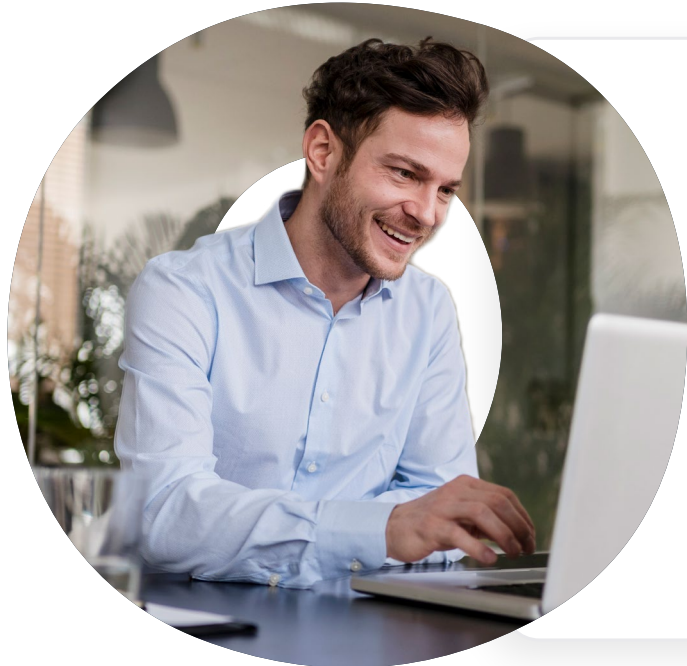
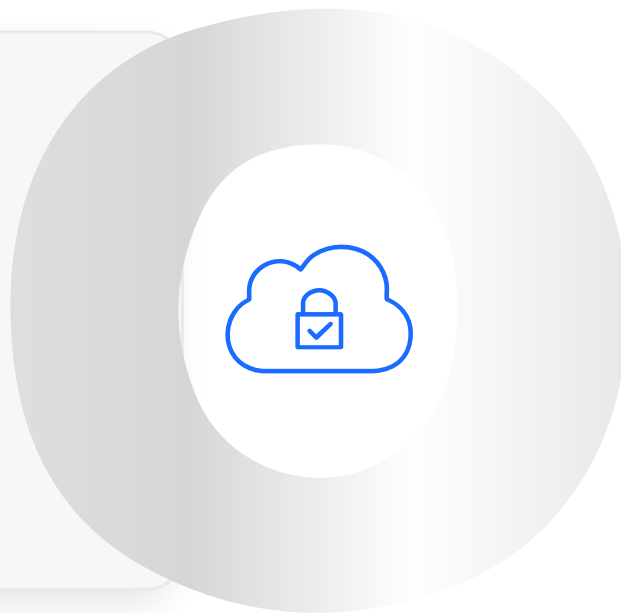


1 | Supercharge your cybersecurity offering

As cyberthreats multiply, businesses are looking to managed service providers to help protect their systems and data. Become your customers' go-to security vendor with OpenText Cybersecurity. Get access to a broad portfolio of security solutions for preventing, detecting and neutralizing threats, and quickly restoring systems should an attack happen.

2 | Manage everything on one platform

Managing multiple customer security tools can be a drain on time and resources. With the Secure Cloud platform, it's a breeze. Consolidate and coordinate billing, sales, marketing and customer management across all your IT and security tools, from a single cloud-based platform.



3 | Get the resources you need to grow

Join a partner program built to support your growth journey. Improve your knowledge and drive demand with ready-to-go marketing campaigns, monthly training webinars, deal registration discounts, and high-value incentives that reward your effort and commitment.

4 | Access Microsoft expertise

Navigating Microsoft's vast suite of products and programs can be a complex business. As a Microsoft Partner of the Year for Operational Excellence, you can trust us to make it easier. Take advantage of expert support with managing licensing, unlocking rebates, requesting marketing funds and getting AI-ready with Copilot.



5 | Go to market faster

In a competitive MSP market, the sooner you go live with your cybersecurity services, the sooner you can start to grow. As an OpenText partner, we'll set you up with the tools you need to start transacting with customers in as little as 48 hours. Your dedicated Partner Account Manager will be with you all the way, ready to help you close deals from day one.

 <p>285m+ end users protected</p>	 <p>28k+ partners, VARs, and MSPs globally</p>	 <p>25+ years of expertise in data protection</p>
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Start your journey to something great. Become a trusted OpenText Cybersecurity partner today and let's get to work.

Ready to join forces?

Grow with us

