De-risk SAP EDI integration with expert B2B managed services

Accelerate ERP modernization with proven B2B integration services purpose-built to support SAP upgrades

Benefits

- Decrease the cost of B2B integration by 20-40%
- Implement an ERP "firewall" to protect the business environment
- Ensure SAP integration projects are on time and on budget
- Leverage external resources to manage B2B integration while focusing on SAP projects

Many organizations face mounting challenges when it comes to managing B2B integration projects during critical SAP® initiatives. Tight timelines, complex data mapping, onboarding global trading partners, and ensuring real-time data flow can overwhelm internal IT teams.

OpenText provides SAP integration services, which are expert-led, fully managed solutions for connecting trading partners and external data sources to SAP, from ECC to SAP S/4HANA®, using APIs, IDocs, and EDI.

Reduce B2B integration costs by 20−40%

Managing B2B integration in house can be expensive and resource intensive. Our services help businesses lower integration costs by up to 40 percent by providing a fully managed cloud platform and on-demand SAP integration expertise. Companies eliminate the need for heavy infrastructure investments and reduce overhead tied to internal staffing and tooling.

Your benefits:

- Lower TCO with a scalable integration platform
- Get pay-as-you-go access to mapping and onboarding experts
- Consolidate multiple systems into a unified solution

Establish a firewall around your SAP ERP system

We help companies implement a secure, structured "ERP firewall" to insulate core SAP systems from malformed or inaccurate external data. This protects your business environment from data quality issues that could impact orders, payments, or reporting.

Your benefits:

- Prevent bad data from corrupting internal SAP processes
- Automate validation and exception handling at the edge
- Maintain cleaner master data and reliable downstream systems

Keep SAP projects on time and on budget

SAP integration timelines are often derailed by partner onboarding delays or complex document mapping. With access to experienced program managers and ready-to-go B2B infrastructure, we keep your projects on track.

Your benefits:

- Accelerate trading partner onboarding globally
- Avoid delays due to missing internal SAP expertise
- Ensure accurate data exchange during system go-lives

Focus internal teams on strategic SAP initiatives

Let your IT teams focus on innovation and transformation while we handle the tactical execution of B2B integration. From EDI to API, our experts manage the technical details and day-to-day partner coordination.

Your benefits:

- Offload manual data processing and partner support
- Free internal teams to lead key SAP migrations
- Leverage 24/7 multilingual support for global reach

Embed EDI insights directly into SAP UI

With our pre-built Trading Grid Insights API, companies can embed EDI data and transaction insights directly into SAP. This allows users to stay within familiar SAP interfaces while gaining visibility into B2B transaction status without switching systems.

Your benefits:

- Enhance the SAP user experience with embedded EDI intelligence
- Gain real-time access to transaction history and status
- Improve efficiency by reducing application context switching

Resources

OpenText brings unmatched experience and cutting-edge technology to help organizations de-risk their ERP modernization efforts. With decades of expertise in B2B, EDI, and supply chain integration, we offer both advisory and managed services that support strategic planning and seamless execution. We bring deep, specialized expertise in integrating with SAP environments, across EDI, APIs, and web services, while our proven testing tools ensure that external data is validated and ready for go-live. We continue to innovate in advanced technologies that support next-level visibility, AI-readiness, and deliver scalable integrations for companies of any size. We've successfully helped numerous companies migrate B2B processes to SAP S/4HANA and are known for collaborating effectively with system integrators to ensure the right balance between ERP and B2B integration priorities.

With OpenText, you gain a secure, flexible, and future-ready integration partner dedicated to supporting your SAP goals before, during, and long after your ERP modernization.

CNH Industrial, a global leader in agricultural and construction equipment, transitioned from multiple ERP systems worldwide to SAP as part of a broader ERP modernization effort. To manage the increasing complexity and volume of electronic transactions, the company moved its in-house B2B operations to OpenText.

"With OpenText..., our global B2B network is now managed smoothly and efficiently, with minimal resources required to support new projects or trading partners. Furthermore, OpenText was able to support the integration with our new TMS system, ensuring our B2B process is automated end to end."

Sundar Nagarajan

Manager of E-Commerce, CNH Industrial

GE Lighting, a Savant company, needed a new order management platform that could integrate with its SAP system. To simplify the exchange of critical business documents with its trading partners and ensure seamless integration with SAP, GE Lighting chose OpenText.

"The OpenText solution supports the entire lifecycle, from creating and confirming orders to shipping, invoicing and payment acknowledgement. OpenText and SAP are also strategic partners, which gave us the confidence that we could integrate OpenText... with our mission-critical SAP ERP applications."

Rick Stalker

SAP Technical Product Manager, GE Lighting, a Savant company

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