

SERVICE OVERVIEW

Learning Credits

OpenText Learning Credits make it easy to train and certify your workforce by allocating annual budget up front to use when you need it



Flexibility to change your training plan as needed



Simplicity in a single, annual purchase and easy credit system



Accountability to ensure your people have the skills they need to drive business results

Changes to systems or processes can be disruptive to daily work. But when your employees have the skills to use new technology, they are happier, more productive and more successful in their jobs—and your organization reaches its desired business results faster.

OpenText Learning Credits allow organizations to access expertly developed and delivered training on topics from change management to product certification. Organizations can easily allocate learning and development budget up front so there is always a reserve ready to respond to training needs and they can adapt their training plans as those needs change.

Offer components	Description
Access to OpenText's full learning portfolio	Can be redeemed for all OpenText learning programs and offerings, virtual or in person
Upfront budget planning and tracking	Consolidate budgeting and purchasing, and easily track where credits are spent
Respond quickly to training needs	As skill gaps are identified, credits are ready to go without a lengthy procurement process
Expertise to reach your goals	Gain access to enablement and adoption experts to help build the best training plan for your organization
Flexibility to adapt to changes	Change your training plan as your organizational needs or workforce changes

What our customers are saying

When done right, learning can help improve day-to-day productivity and show that an organization is invested in its people:

“With OpenText Learning Services, we were able to deploy state-of-the-art learning technology to our audiences worldwide and positively engage them in a new way of working. The collaboration was effective and rewarding, the learning content interactive and fun. Many users rate it 5 out of 5 stars! “

Implementation Lead
TechnipFMC

The training you need

Not everyone prefers to learn in the same way. Some learn best with live instruction where they can ask questions of an expert, while others prefer to learn on their own time—luckily, OpenText has options for everyone. Delivered virtually or in person, self-paced or live, standard or custom, OpenText has the right enablement to get users up to speed. With Learning Credits, you gain access to:

- **Private and public instructor-led training**
- **Learning Subscriptions**
- **Adoption Strategy Workshops**
- **Custom Training Development**
- **Certification exams**

Built with your success in mind

When you purchase Learning Credits, you also get the support of an OpenText Learning Specialist to help you build out your training plan that aligns to your business objectives and timeframes. The Learning Specialist will collaborate with you to develop a tailored plan based on your OpenText solution that clearly identifies your technical and functional roles and outlines the paths to proficiency for each of your user types. This plan helps ensure you are maximizing your learning budget.

Partnering with a Customer Success Manager?

Your Customer Success Manager will work with the Learning Specialist to integrate your training plan into your larger Success Plan and help OpenText track your credit consumption. Learn more about Customer Success [here](#).

Sample Training Plan

Optimized for scalable end user training and building a group of product champions

User Role	Users needing to be trained in Year 1	Months 1-3	Months 4-6	Months 7-9	Months 10-12
Users	50			eLearning License <i>Interactive eLearning ready to deploy</i> \$5,000 USD/title	
Business Users	12		5-day Private Training \$7,200 USD/day		
Business Analysts	4	Standard Learning Subscriptions <i>Contains access to self-paced training, certification, and hands-on labs</i> \$5,000 USD/student			
Business Administrators	2	Premium Learning Subscriptions <i>Contains access to live instructor training, self-paced training, certification, and hands-on labs</i> \$6,500 USD/student			

Note: Not all training options exist for all OpenText products.

Here is what a high-level training plan might look like for your organization.

🔗 [Learn how user adoption is your key to success](#)

🔗 [Find out more about the expanded OpenText Certification program](#)

🔗 [Explore a change management case study](#)

Learning Credit details

- Learning Credits can be used to redeem any product or service offered by [OpenText Learning Services](#)
- One credit equals one currency unit (i.e. 1 credit = \$1 USD)
- \$15,000 USD minimum purchase amount
- 12-month duration to use credits; any unused credits expire after 12 months
- Regular credit balance summaries are provided by OpenText, and can be provided at any time, upon request

Related services

- [Customer Success Services](#)
 - [Consulting Services](#)
 - [Managed Services](#)
-

Ready to get started?

Email training@opentext.com or contact your sales representative to get started.

About OpenText

OpenText, The Information Company, enables organizations to gain insight through market leading information management solutions, on-premises or in the cloud. For more information about OpenText (NASDAQ: OTEX, TSX: OTEX) visit: [opentext.com](https://www.opentext.com).

Connect with us:

- [OpenText CEO Mark Barrenechea's blog](#)
- [Twitter](#) | [LinkedIn](#)