

## INDUSTRY OVERVIEW

# OpenText Chemicals solutions

Drive digital transformation, optimize manufacturing processes and streamline critical assets with OpenText Chemicals solutions



**Streamline asset operations** and reduce risk



**Digitize supply chains** to transform operations



**Drive accountability** and quality assurance



**Maximize the value** of business intelligence

**Chemicals companies, including manufacturers and distributors of basic, specialty, consumer and agricultural chemicals, face challenges that impact short- and long-term growth. Accelerated globalization and new market entrants require innovative product development and customer response strategies in order to remain competitive. In addition, complex B2B exchanges and growing IoT equipment create a need to transform data into actionable insight to improve output and minimize downtime. Plus, reducing regulatory operations costs and risk of non-compliance remains a priority in order to maintain desired product quality standards.**

### **Streamline asset operations and reduce risk**

Chemicals companies are focused on efficiently running large-scale operations without interruption. OpenText Chemicals solutions control risk to project scope, schedule and costs, enabling faster time to production and ROI. By enabling quick access to the most up-to-date asset information, simplifying approval processes and ensuring inspection readiness, organizations can automate workflows for operations and maintenance and ensure compliance with environmental and health and safety regulations.

***“Digital technology will help chemical companies in many ways such as capturing critical data and drawing insights from it to achieve improved output at lower costs, scheduling preventative maintenance to minimize downtime and facilitating accurate inventory planning to prevent stock outs.”***

**Sarang Wadyalkar**  
Associate Manager of  
Chemicals and Materials  
MarketsandMarkets

## Digitize supply chains to transform operations

Leaning on an intelligent and connected business network gives companies a distinct Information Advantage. OpenText Chemicals solutions provide a foundation for turning data into actionable insights, enabling organizations to manage the full data lifecycle and gain control over, and visibility into, B2B data. With comprehensive insight into mission-critical processes, organizations improve decision making, reduce bottlenecks and simplify operations for key activities, such as managing vendor invoices.

### Success story

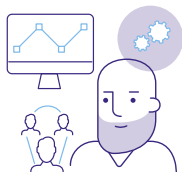


**Solenis, a leading global supplier of water treatment and process chemicals, wanted to migrate off of legacy B2B platforms and gain visibility into supply chain transactions. By deploying OpenText™ B2B Managed Services, Solenis met its goals for digital transformation, increasing efficiency and innovation while driving down costs. Also, by automating the flow of transactions, the company can more quickly onboard new customers and suppliers to its cloud-based platform.**

## Drive accountability and quality assurance

OpenText Chemicals solutions efficiently control manufacturing information and streamline work processes, allowing organizations to realize the full value of content and data and establish a single source of truth. By interconnecting value chains, organizations improve orchestration and avoid disruption to operations. Also, trusted enterprise content management improves internal collaboration, as well as coordination among partners, suppliers and vendors.

### Success story



**Linde plc, the world's largest industrial gases and engineering company, needed to replace outdated paper-based methods to improve data management and productivity. The company deployed OpenText™ Documentum to enable its users across the globe to complete business-critical tasks with immediate access to materials via a familiar, integrated platform.**

## Maximize the value of business intelligence

Unanticipated equipment breakdowns and downtime can halt operations, generating unnecessary maintenance costs and decreasing efficiency. OpenText Chemicals solutions leverage advanced AI for data-driven decision making and predictive insights, improving automation and business optimization. As a result, organizations gain insight into asset performance, increasing the uptime of high-value assets and implementing predictive maintenance to reduce costs.

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## The OpenText advantage

Companies in the Chemicals industry rely on OpenText technology for enterprise content management, asset operations and maintenance, big data analytics and artificial intelligence. OpenText provides a fully integrated suite of industry solutions designed to manage the complete data lifecycle, from capital project creation through handover and commissioning, to asset operations and maintenance management integration.

### OpenText Chemicals solutions

#### OpenText™ Extended ECM for Engineering

Control manufacturing processes and risk

#### OpenText™ Documentum™ for Asset Operations

Optimize workflows for operations and maintenance

#### OpenText™ Core for Capital Projects

Improve agility and productivity of product teams

#### OpenText™ Core for Supplier Exchange

Boost accountability and collaboration with suppliers and vendors

#### OpenText™ Business Network

Facilitate efficient, secure and compliant B2B exchanges

#### OpenText B2B Managed Services

Drive B2B ROI and supply chain efficiencies

#### OpenText™ Magellan™

Leverage big data analytics to accelerate time to value

## About OpenText

OpenText, The Information Company, enables organizations to gain insight through market leading information management solutions, on-premises or in the cloud. For more information about OpenText (NASDAQ: OTEX, TSX: OTEX) visit: [opentext.com](https://www.opentext.com).

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