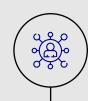
opentext[™] Trading Grid Connect Once. Reach Anything.

Traditional EDI VAN



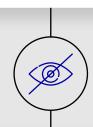
opentext[™] Trading Grid Messaging Service

Are you jumping through hoops when your line-of-business customers call with requests?



B2B INFORMATION SILO

- Give me a report of all of our suppliers not sending ASNs.
- I need a list of incoming invoices with exceptions now!
- Which suppliers have not responded with order acknowledgements within 3 days?



POOR VISIBILITY

- Was my order accepted?
- Was my order delivered to my customer?
- When will my shipment arrive at the distribution center?
- What's the status of my invoice?



LACK OF SUPPLY CHAIN INSIGHT

- How many purchase orders did we process between January and July?
- Which supplier has delivered the most shipments on time?
- How many invoices have been paid?



LACK OF INTEGRATION TO BACKEND SYSTEMS

- Need to get transaction data into ERP
- Need to obtain inventory levels from warehouse management system
 Need to integrate external 3PL carriers
- to transport management system



MANUAL COMMUNITY

- We need a spreadsheet with our suppliers' contact details for our compliance manual.
- Send an email reminder now to all suppliers that have not completed testing.
- Call these suppliers to resolve their document issues.



PROCESS CHALLENGES

DATA QUALITY & BUSINESS

- The invoice prices don't match the purchase order prices.
 I received the same order vesterda
- I received the same order yesterday. Is it a duplicate?
- than we ordered.
 These purchase order acknowledgements were not received within 3 days.

We received this invoice for more items

- These invoices arrived, but there's no corresponding purchase order.
- The Shipment Notification arrived without a SCAC (specified carrier) or BOL (Bill of Lading).

vs.

OpenText Trading Grid simplifies information exchange with a single solution.



REDUCE LABOR-INTENSIVE WORKLOAD WITH A CENTRAL B2B PLATFORM

- Leverage the largest network of 1.1 million companies to replace multiple connectivity and integration tools
- Access all Trading Grid applications from a central user portal
- Implement a digital backbone that supports future digital transformation initiatives



EMPOWER USERS WITH REAL-TIME VISIBILITY

- Visualize data with trending and drill-down capability
- Configure dashboards to ensure individual user productivity
- Create highly customized business reports



MAKE BETTER DECISIONS WITH EMBEDDED ANALYTICS

- Obtain a more accurate understanding of supply chain operations
- Leverage transaction flows to monitor trading partner performance
- Predict disruption before it impacts business



IMPROVE COLLABORATION WITH INTERNAL AND EXTERNAL INTEGRATION

- Adhere to diverse industry and vertical standards, formats and connectivity types
- Meet trading partner requirements and EDI compliance
- Enable connectivity among internal business systems



OPTIMIZE TRADING PARTNER ONBOARDING AND MANAGEMENT

- Tap into a directory of trading partners with company performance and sustainability details
- Access a pre-connected community for fast trading partner onboarding
- Automate exception-based management of issues and non-compliance



AUTOMATE BUSINESS PROCESS AND ENSURE DATA QUALITY

- Auto-reject and quarantine documents that don't meet requirements
 Auto-notify suppliers when documents
- are incomplete or inaccurateAutomatically warn suppliers when they are
- in danger of being non-compliant

vs.

Next steps to improve your EDI VAN
Learn more about Trading Grid Messaging Service