

The Business Value of OpenText Supply Chain Integration Solutions

OpenText customers are realizing significant value by leveraging OpenText's solution to support their supply chain operations. This would result in a three-year ROI of 317%.

KEY RESULTS



more efficient Supply Chain IT staff

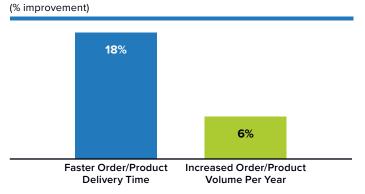


to payback on investment

CUSTOMER QUOTE:

"Time is the biggest benefit of using OpenText. We're not spending a ton of time doing everything manually or trying to work with a piece of software that doesn't do what we need it to do. This gives us time to do other things we need to do."

ORDER DELIVERY IMPACT



SUPPLY CHAIN EFFICIENCIES

- 30% more productive supply chain management teams
- 19% more productive manufacturing staff teams
- 18% more productive warehouse teams
- \$6.06 million in supply chain-related cost savings

CUSTOMER QUOTE:

"We've been able to reduce our cost and improve our efficiency by having real-time data, and producing analysis of that data and review of that data which is sent to our internal employees in a timely manner. We've been able to accelerate our time to get results, specifically through the workflows for which we've used OpenText."

BUSINESS BENEFITS



19% reduction in supply chain software and hardware cost



1 \$5.35 million total new revenue gained per year



7% improved customer satisfaction