

## Fast track your EDI integration project with the right provider

A checklist for growth-focused businesses

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People		OpenText	Other provider	Priority
Self-service tools				
Pre-built ERP adapters	Does the vendor offer pre-built ERP adapters for ERP systems like SAP®, Oracle® NetSuite® and Microsoft® Dynamics 365 as well as flat-file interfaces to enable integration with other non-standard applications?	$\bigcirc$	0	0
Pre-built trading partner kits	Does the vendor include pre-built and ready to deploy kits providing fully automated connectivity, translation and mapping between the organization's internal format(s) and trading partners' EDI transaction formats?	$\bigcirc$	0	0
Communications protocol support	Does the vendor support all the most important communications protocols, such as AS2, FTP, SFTP, FTPS and HTTPS?	$\oslash$	0	0
Implementation and support				
Map design, development and customization	Does the vendor offer a comprehensive team to support the customization of maps as well as ongoing map management?	$\otimes$	0	0
Support options that meet business needs	Does the vendor provide 24×5 business hours support in the organization's region, with options available for 24×7 coverage as needs grow?	$\bigcirc$	0	$\bigcirc$
Tiered error alerting and reporting	Does the vendor provide automated alerts of any problems with business transactions, with premium proactive support options available if the business needs it?	$\bigcirc$	0	0
Flexible project management	Does the vendor offer different levels of service for the implementation and onboarding of partners, ranging from a shared team of EDI project managers to options that include a fully dedicated project manager if required?	$\bigcirc$	0	0

Process		OpenText	Other provider	Priority			
Visibility and reporting							
Realtime visibility and tracking	Does the vendor provide a simple, yet powerful web-based user-interface with detailed views of information flows and business insights?	$\bigcirc$	0	0			
World-class global data center in	World-class global data center infrastructure						
Global B2B network	Does the vendor provide a secure, robust global B2B/EDI infrastructure with enterprise-class data security, as well as geographical/regional failover for redundancy?	$\bigcirc$	0	0			
Data center hosting by the vendor with 99.95% uptime	Are the vendor's data centers fully owned and operated by the vendor themselves, rather than being dependent on third-party hosting providers?	$\bigcirc$	0	0			
Secure back-up and two-year data archiving	Does the vendor provide flexible options for realtime access to data, starting at 90 days online, two years offline and progressing as the organization's needs grow and change?	$\bigcirc$	0	0			
Vendor information		OpenText	Other provider	Priority			
Industry presence							
Number of customers	How many customers does the vendor serve?	>35,000	$\circ$	$\bigcirc$			
Size of network	How many connected partners are on the vendor's network?	>1 million	0	0			
Scale of network by transactions	How many transactions does the network process annually?	>31 billion	0	0			
Industry support	Does the vendor support customers across industries including retail, CPG, automotive, high tech, industrial, financial services, healthcare and pharmaceutical?	$\bigcirc$	0	0			
External analyst validation	Does the vendor have positive feedback from key industry analysts, such as Gartner, Forrester and IDC?	$\bigcirc$	0	0			