



10/7/2015

Dear B&H Vendor,

As part of an ongoing effort to enhance our current merchandising and logistics strategy, B&H has adopted an Electronic Data Interchange (EDI) initiative that has become our standard for the procurement, order status, delivery notifications, and payment process.

By implementing EDI and complying with industry standard guidelines, your merchandise will be expedited to our selling floor, resulting in improved customer service and increased sales. This technology will enable B&H and our suppliers to complete business transactions quickly, accurately, and with reduced overhead – critical elements for competing in today's marketplace.

To expedite the EDI integration, B&H has engaged the services of OpenText GXS, formerly Inovis Inc, a leading provider of B2B solutions and services, to act as our Value Added Network (VAN). As the merger of OpenText GXS and Inovis is still ongoing, we will continue to remain on the Inovis VAN. OpenText GXS is committed to the success of this endeavor and will be available to offer assistance as needed.

Please fill out the vendor contact information form and download the specs located at the bottom of the web site located here: www.gxs.com/bhphoto. After the form has been submitted someone from the B&H EDI team will reach out to discuss implementation and testing.

We look forward to working together and enhancing our valued partnership. If you have any questions or concerns please reach out to our EDI team immediately.

Contact Information:

Email: EDISupport@bhphoto.com

Phone: (212) 239-7500 - Extension: 7020

Sincerely,

John Burmeister
EDI & B2B Manager