

OpenText Partner Summit 2014: Agenda at a Glance

Sunday, November 9

Monday, November 10

Tuesday, November 11

							BPM	CEM	ECM/DISCOVERY	eDOCS	IX	SAP																		
		7:30 - 8:30	Breakfast					7:30 - 8:30 Breakfast																						
		8:30 - 8:45	Welcome, Field Ops Strategy & GTM					8:30 - 10:00 <table border="1"> <tr> <td rowspan="2">Process Suite Tips and Tricks from OpenText BPM Professionals</td> <td rowspan="2">Experience Suite – Digital Assets at the heart of the Digital Experience (Part 1)</td> <td rowspan="2">Upgrade and Expand with Content Suite 10.5 with Partner Expert Panel</td> <td>eDOCS Business Strategy</td> <td rowspan="2">Selling On-Demand Messaging</td> <td rowspan="2">Take the fast lane with Blueprints for Extended ECM and Document Presentation</td> </tr> <tr> <td>Routes to Success Working with OpenText</td> </tr> </table>					Process Suite Tips and Tricks from OpenText BPM Professionals	Experience Suite – Digital Assets at the heart of the Digital Experience (Part 1)	Upgrade and Expand with Content Suite 10.5 with Partner Expert Panel	eDOCS Business Strategy	Selling On-Demand Messaging	Take the fast lane with Blueprints for Extended ECM and Document Presentation	Routes to Success Working with OpenText											
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			Routes to Success Working with OpenText																											
		8:45 - 9:00	Year in Review & Introductions																											
		9:00 - 9:30	OpenText Direction and Strategy																											
		9:30 - 10:00	OpenText Marketing Strategy and Update					10:00 - 10:30 Break																						
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		10:30 - 11:00	Product Strategy					10:30 - 12:00 <table border="1"> <tr> <td rowspan="2">EIM & BPM - Better Together</td> <td rowspan="2">Experience Suite – Orchestrating the Digital Experience (Part 2)</td> <td rowspan="2">Key ways to sell Content Suite and Discovery Suite</td> <td>Partner Solutions Show & Share</td> <td rowspan="2">Healthcare Vertical</td> <td rowspan="2">Take the fast lane, continued</td> </tr> <tr> <td>Fireside Chat Panel Discussion</td> <td>RightFax Connect</td> </tr> </table>					EIM & BPM - Better Together	Experience Suite – Orchestrating the Digital Experience (Part 2)	Key ways to sell Content Suite and Discovery Suite	Partner Solutions Show & Share	Healthcare Vertical	Take the fast lane, continued	Fireside Chat Panel Discussion	RightFax Connect										
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		11:00 - 11:30	Global Services Programs																											
		11:30 - 12:00	Leadership Panel					12:00 - 1:00 Lunch																						
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		1:00 - 1:35	OpenText Cloud					1:00 - 3:00 <table border="1"> <tr> <td colspan="6">IX</td> </tr> <tr> <td colspan="6">What's new in RightFax: Cloud and On-premises</td> </tr> <tr> <td colspan="6">Partner Summit Closing & Enterprise World Expectations</td> </tr> </table>					IX						What's new in RightFax: Cloud and On-premises						Partner Summit Closing & Enterprise World Expectations					
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		1:35 - 2:45	Global Partner Program Updates & GTM Strategy																											
		2:45 - 3:00	Partner Summit Closing & Enterprise World Expectations					2:30 - 3:00 Expo Hall Opens 3:00 - 4:00 Enterprise World Breakout Agenda Begins																						
		3:00 - 3:30	Break																											
		3:30 - 5:00	Process Suite: The Strategy and Opportunity	Experience Suite Business Advantage	What's new in OpenText Content Suite and Discovery Suite	IX Partner Address	Roadmap to Success Innovations in OpenText Enterprise Applications (SAP, Microsoft, Oracle)	4:00 - 5:00																						
		3:30 - 5:00	Ask the Experts																											
		Evening	Partner Appreciation Night																											