

# OPEN TEXT

The Content Experts™

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Dear Valued Captaris Partner,

We are excited to announce that Open Text has completed the acquisition of Captaris, and we welcome you to the Open Text partner community. This acquisition will provide another on-ramp for integrating content into our Enterprise Content Management (ECM) solutions and supports our strategic partnerships with SAP, Oracle, and Microsoft.

With 17 years of innovation and experience, Open Text, The Content Experts™, has built a reputation for success in deploying ECM solutions, and this acquisition further strengthens our position as the largest independent global provider in the market. I want to take this opportunity to provide you with an update on what that means to you as an important member of the Open Text partner community.

The partner program continues to be core to the Open Text strategy, and in fact it is even more valuable now that the acquisition has closed because we will work with you over the upcoming months to offer customers an expanded range of innovative ECM solutions. We are also committed to continuing Captaris' products and partner and customer support, albeit under Open Text management.

You should continue to communicate with your Open Text (previously Captaris) contacts as usual. We will update your contacts regarding any changes as quickly as possible. In the meantime, if you have any sales-related questions, please email [sales@captaris.com](mailto:sales@captaris.com). Product orders should continue to be sent to [FulfillmentOperations@captaris.com](mailto:FulfillmentOperations@captaris.com), and technical support should continue to be contacted in the same manner as prior to the acquisition.

I know you have many questions about how this acquisition will impact your future plans with Open Text. We will develop a combined product portfolio, and we will continue to communicate with you on a regular basis as we firm up our plans. We have a dedicated team working on a product roadmap and will have more information for you in the months ahead. In the meantime, please visit our Web site at [www.opentext.com](http://www.opentext.com) for the latest information.

In the interim, if you or your customers have any specific concerns or questions, please contact your local alliance representative, who will provide you with more information as our strategy unfolds.

Best regards,



John Wilkerson  
Executive Vice President, Worldwide Sales, Services and Support  
Open Text Corporation