

An open letter from Open Text to Hummingbird partners



August 14, 2006

Dear Valued Hummingbird Partner,

On August 4, 2006, Open Text and Hummingbird announced that they have reached an agreement whereby Open Text will acquire Hummingbird in a transaction valued at approximately US \$489 million, or US \$27.85 per share. Subject to the receipt of shareholder and other approvals, we expect the deal will close in early October. Once the transaction is complete, the combined entity will be the largest independent global ECM vendor, and will be able to serve the market's ECM needs with a much broader portfolio of products and solutions.

Hummingbird's success in the ECM market is a direct result of its customer and partner-centric company culture. It is this dedication to its customers and partners, along with its complementary product and solution portfolio that makes Hummingbird a perfect addition to the Open Text family as we share the same values. Moving forward, we view the Hummingbird partner network as a strategic addition to our implementation and solution delivery capabilities.

With Open Text and Hummingbird as a combined entity, we are very excited about the future prospects. We believe Hummingbird Enterprise™ will be a valuable addition to the Open Text product portfolio and we intend to continue to innovate and further develop the combined portfolio to better serve the needs of our joint customers. In addition, the combined entity will have a strong development team with the capability of delivering innovative products and solutions to address customers' specific business needs.

We look forward, in the near future, to exploring how we can better work with you. With your continued support and commitment, we are confident that the combined company will continue to be a global leader, providing you with the best products, solutions, service and support to address your customers' most pressing business issues.

Regards,

A handwritten signature in blue ink, appearing to read "John Shackleton".

John Shackleton
President, CEO
Open Text Corporation

www.opentext.com

Safe Harbor Statement under the Private Securities Litigation Reform Act of 1995: The open letters to Hummingbird customers dated August 11, 2006 contain forward-looking statements that are based on Open Text's current expectations, estimates and projections relating to the proposed acquisition of Hummingbird by Open Text, including the expected closing of the transaction, the benefits thereof and the integration of Hummingbird with Open Text. These statements are not guarantees of future performance and are subject to certain risks, uncertainties and assumptions that are difficult to predict. Therefore, actual results could differ materially and adversely from those expressed in any forward-looking statements as a result of various factors. Important factors that may cause such a difference for Open Text and Hummingbird include, but are not limited to, the possible failure to satisfy necessary conditions to closing, difficulties in integrating the two businesses and other risks detailed from time to time in Open Text's filings with the Securities and Exchange Commission (SEC), including its Form 10-K for the year ended June 30, 2005. You should not place undue reliance upon any such forward-looking statements, which are based on Open Text management's beliefs and opinions at the time the statements are made, and Open Text does not undertake any obligations to update forward-looking statements should circumstances or management's beliefs or opinions change.